



2018 Annual Report



NORTHERN NSW
FOOTBALL

NORTHERN NSW FOOTBALL

VISION:

Football will be the largest and most popular sport and Northern NSW Football will be widely acknowledged as effective, efficient and stakeholder focused

NORTHERN NSW FOOTBALL

MISSION:

We will lead the strategic and sustainable development, growth and promotion of the sport in partnership with our members for the benefit of communities throughout Northern NSW through effective governance, clear communication, authentic consultation, innovation and a resolute focus on what is important to our stakeholders

NORTHERN NSW FOOTBALL

VALUES:

Trust and Integrity

We are committed to operate with trust and integrity with each other, our members and the community

Customer Focused

We will appreciate the interests and passion of our members and the broader football community

Camaraderie

We recognise the superior strength and efficiencies of good team work

Innovative

We are a can do organisation which strives for best practice through innovation and a willingness to embrace change for the benefit of football

Transparent

We will listen to our members, customers and the broader community and communicate in an effective, transparent and respectful manner



Contents

Personnel	2
2018 Supporters	2
2018 Annual General Meeting	3
Chair's Report	4
CEO's Report	5
Introduction	6
Leading	8
Participating	12
Winning	24
Entertaining	36
Commercial	42
Awards	48
Directors	50
Life Members	51
Financial Statements	52

Personnel

BOARD OF DIRECTORS

Chair	Bill Walker
Deputy Chair	Helene O'Neill
Directors	Bill Walker (Chair) Helene O'Neill (Deputy Chair) Larry Urdarov William Moncrieff Mansell Laidler Terry Psarakis

EXECUTIVE

Chief Executive Officer	David Eland
Football Operations Manager	Alan Nisbet
Finance Manager	Annette Hervas
Technical Director	Michael Browne
Community Football Manager	Peter Haynes
Marketing & Communications Manager	David Cromarty (until February)
Marketing & Communications Manager	Jessie White (from March)

STAFF (as of December 2018)

Administration & Venue Services Coordinator	Annalisa Ceccato
Sales & Finance Administrator	Kaitlin Radstaak
Technical Advisor	Leo Bertos
Female Skill Acquisition Coach (Part time)	Lauren Colthorpe
Financial Accountant	Karyn Bolton
Senior Officer Club Development	Ross Hicks
Club Development Officer	Phillip Andrews
Coach Education Officer	Tom Oldaker
Female Participation Officer	Holly Ayton
MiniRoos Development Officers	Brent Wallace Stephanie Palmer
Senior Officer Premier Competitions	Liam Bentley
Operations Coordinator	Ramsey Vane-Wood
Competitions Administrator	Margaret Wand
Senior Officer Match Official Administration & Development	Brad Carlin
Match Official Development and Appointments Administration Officer	Jake Southward
High-Performance Administrator	Jackie Murnain
Merchandise Coordinator	Julie Taylor (until August)
Member Services & Business Development Officer	Brent Wallace (from October)
Senior Officer Marketing & Communications	Alyshia Razmovski
Marketing & Communications Coordinator LMRFF	Taylah Curran
Digital Content Coordinator	Quentin Connors
Venue Manager LMRFF	Kean Marshall
Café Manager Sidelines Café	Sue Bloom
Competitions Administrator	Luke Blundell

Supporters

Northern NSW Football would like to take this opportunity to thank the following organisations for their continuing support of the development of football throughout Northern New South Wales.





2018 ANNUAL GENERAL MEETING

NOTICE is hereby given that the Annual General Meeting of the Members of Northern NSW Football Limited will be held on Sunday 5 May 2019 at:

**Lake Macquarie Regional Football Facility
13 Park Rd
Speers Point, NSW**

The AGM will commence at 9.30am

BUSINESS TO BE TRANSACTED

1. Apologies;
2. Confirmation of Minutes: (i) 2017 AGM;
3. To receive and consider the Report of the Chairman;
4. To receive and consider the Directors' and Auditor's Reports (Annual Finance Accounts) for the period ending 31 December 2018;
5. Notification of Elected Directors;
6. Approval of nominations of Life Membership (if required);
7. To transact any business that may be transacted at an Annual General Meeting to which due notice has been given.

Dated at the Registered Office of the Company, 13 Park Rd, Speers Point, NSW on Tuesday 26 March 2019.

By order of the Board

**DAVID ELAND
CHIEF EXECUTIVE OFFICER/COMPANY SECRETARY**



Community Partner



Education and Training Partner

TAFE NSW

HERALD

NBN NEWS

NEW FM
105.3





Chair's Report

After another rewarding season throughout Northern NSW and the greater region, I am pleased to present the Chair's Report for 2018.

With participant numbers across our region reaching a record number of 65,166, the highlight for the 2018 Season was most certainly the growth in our women's game which saw an unprecedented 4.7% increase collectively across our seven (7) Member Zones.

This is a reflection of the hard work and dedication our Member Zones and football community have shown together in embracing the strategic direction and common objectives to develop and implement initiatives and programs to encourage further female participation in football.

I applaud the commitment displayed by each and every one of our volunteers and club officials who play the vital role in delivering our game across the 228 clubs. Without their continued dedication, our game would not continue to be Australia's largest participation sport.

Thank you to our Major Partner in Community Football, Newcastle Permanent Building Society, for its ongoing investment in football over the past decade. Its monthly Recognition Program of volunteers, coaches, referees and others on the ground, plays a vital role in delivering the game across Northern NSW.

This year, NNSWF also secured a Major Partnership with TAFE NSW. In collaboration with Football NSW, the partnership has allowed both Federations to extend the volume and consistency of football delivered to players during the summer months via support of the Summer Football competition, in turn increasing NNSWF summer participation by 20%.

At an elite level, the profile of our Premier competitions and participating clubs continues to soar through showcasing the best local football action from our region. The profile of our Premier Competitions grew enormously in 2018 attracting a high volume of former and current Hyundai A-League and Westfield W-League players.

Whilst 2018 has been a successful year, I am very much looking forward to what 2019 has to bring. 2019 will be my final year as the Chair, I am proud of the goals NNSWF has achieved together with our stakeholders during my tenure on the board.

I sincerely thank all of NNSWF's Members, staff, current board members and previous board members Micheal Gaertner, Phil Holt and Alex McDonald for their support.

I know the Board, Executive and staff of NNSWF, will continue to deliver and grow the game's endless opportunities and to further develop quality services and facilities with our football family to enable an accessible and fulfilling football experience for as many participants as possible.

I look forward to each and everyone's continued presence and contribution to the football family as we move into 2019.

A handwritten signature in black ink, appearing to read 'Bill Walker'. The signature is fluid and cursive.

Bill Walker
NNSWF Chair



CEO's Report

Season 2018 will be remembered as the year when the total number of registered players eclipsed 65,000 in Northern NSW. Our sport's unmatched and unprecedented popularity is attributed to the thousands of volunteers at every echelon of the game who contribute tirelessly and selflessly to the growth, development and promotion of football in their local communities.

The following Annual Report details a highly productive and hugely successful year for the code throughout Northern NSW, punctuated by the Newcastle Jets' truly remarkable participation in the Hyundai A-League and Westfield W-League Finals Series, the Caltex Socceroos participation in the FIFA World Cup and the Westfield Matildas' heartbreaking loss to Japan in the final of the AFC Asian Women's Cup 2018.

The sport's governance hit the front pages and dominated social media in 2018. NNSWF's Chairman represented the Federation diligently throughout Football Federation Australia's protracted governance reform. The resulting amendments to FFA's constitution strengthen the governance and oversight of Australian football which include broader representation of stakeholders within the FFA Congress and the full participation of women at all levels of football governance.

The goal of improving the accessibility and overall quality of community football facilities continued to be a focus. The balance of the \$4.3m NSW Asian Cup Legacy Fund was allocated this year with grants awarded to a further five (5) recipients in NNSW totalling \$552,695. The NNSWF Facilities Fund was launched following extensive consultation to provide affiliated clubs with access to much needed match funding. The Facilities Fund is funded by a specific levy on players and \$100k from FFA's Community Services Fund. Football facilities throughout NNSW have benefitted from more than

\$32m of investment from a myriad of funding sources throughout 2017 and 2018. The support afforded in the area of facilities by Federal, State and Local Government elected representatives and their respective staff and agencies across our vast region is also acknowledged and greatly appreciated.

2018 saw the inaugural NNSWF Champion of Champions conducted in Coffs Harbour during the October School Holidays for selected youth age groups providing leading community clubs from the seven (7) Member Zones with an opportunity to compete for the title of NNSWF Champion of Champions.

NNSWF responded to the Newcastle Jets' decision to assume full responsibility for the Academy and W-League by implementing underpinning programs, which aim to lift the technical standard of players and coaches. The Hunter based Talented Player Pathway (TSP) for 13 and 14 year old boys from local NPL NNSW Clubs proved very successful with eight (8) boys transitioning to the Jets Academy. A Skill Acquisition Program for Premier Clubs in the Hunter Region was also launched, commencing with 9's in 2018. A further 83 coaches participated in FFA Advanced Coach Accreditation Courses.

NNSWF was privileged to partner FFA and Newcastle City Council in the promotion and delivery of another international friendly featuring the Mighty Westfield Matildas against FIFA Women's World Cup qualifiers, Chile in November at McDonald Jones Stadium. The highly entertaining fixture event featured a pre-game march past involving approximately 500 local, female MiniRoos players from both metropolitan and regional community football clubs.

The company's turnover fell slightly in 2018 to \$8.5m (excluding facilities levy). The transition of the Jets Academy influenced the result, however there is no hiding from the fact that the

revenue generated through First Touch Football Supplies (FTFS) took a hit this year. NNSWF has responded by rebranding, appointing a full-time business development officer and sales administrator. I implore member clubs to support FTFS, as every dollar goes back to the game and reduces NNSWF's reliance on registration fees.

Your governing body is in a strong financial position and is better positioned than ever before to meet the needs and expectation of our many stakeholders. The ongoing financial support of our valued major partners of community football, Newcastle Permanent Building Society is invaluable. TAFE NSW was also welcomed to the Football Family as a major partner in 2018 supporting the Women's State Cup, Summer Football and a host of other important activities.

I remain confident Northern NSW Football remains on track to realise its vision of Football being the largest and most popular sport in Northern NSW and being widely acknowledged as effective, efficient and stakeholder focused.

The tireless commitment of NNSWF's Board of Directors, Executive and staff is acknowledged and greatly appreciated. Managing the expectations and priorities of the region's largest sport is challenging. NNSWF is extremely fortunate to have so many stakeholders who are prepared to genuinely collaborate on initiatives which are in the best interests of our great game.

Season 2019 promises to be incredibly exciting at home and abroad. I encourage every member of our vast Football Family to get behind the Mighty Westfield Matildas in their quest to be crowned FIFA Women's World Cup Champions.

David Eland
Chief Executive Officer



Introduction to 2018 Annual Report

The 2018 NNSWF Annual Report is aligned to the following four (4) Strategic Pillars, which were identified in accordance with the endorsement of the 2016-2019 Strategic Plan.

LEADING

Lead towards a unity of purpose

PARTICIPATING

Improve the experience for all participants

WINNING

Build generations of successful National Teams

ENTERTAINING

Inspiring Australians to support, engage and play the World Game and connect more fans with the Newcastle Jets

The Annual Report aims to provide stakeholders with relevant information and a comprehensive overview and evaluation of the myriad of strategic initiatives, programs and services implemented by NNSWF throughout 2018.

The programs and services implemented by NNSWF aim to assist the sport to achieve its stated Vision:

FFA's Whole of Football Plan Vision:

"Football to be the largest and most popular sport in Australia."

NNSWF's Vision:

"Football will be the largest and most popular sport and Northern NSW Football will be widely acknowledged as effective, efficient and stakeholder focused."

Northern NSW Football's organisational structure comprises of six Functional Areas. The organisation's management is assigned to the four strategic pillars as 'sponsors' and are subsequently charged with the responsibility of collaborating on a myriad of programs and services which aim to assist the organisation to achieve its stated strategic objectives.

STRATEGIC PILLAR	LEADING	PARTICIPATING	WINNING	ENTERTAINING
Strategic Goal	Lead towards a unity of purpose	Improve the experience for all participants	Build generations of successful National Teams	Inspiring Australians to support, engage and play the World Game and connect more fans with the Newcastle Jets
Functional Areas	Administration and Finance, Football Operations and Marketing and Communications	Community Football, Marketing and Communications and Football Operations	High Performance and Football Operations	Marketing and Communications and Community Football
Sponsors	David Eland Annette Hervas Alan Nisbet Jessie White	Peter Haynes Jessie White Alan Nisbet	Michael Browne Alan Nisbet	Jessie White Peter Haynes

The sponsors of the respective strategic pillars have worked in partnership to provide stakeholders with an assessment of the organisation's performance against stated key measures of success and a review of the key initiatives which were implemented throughout 2018.

Strategic Pillar

LEADING

Lead towards a unity of purpose



STRATEGIC GOALS

By 2019 we will have...

1. A clear agreed and consistent strategic direction throughout the sport in NNSW;
2. Consistent and compliant governance, human resources, Work Health and Safety and management policies and procedures across the sport in NNSW;
3. Clearly defined roles, responsibilities and reporting structures;
4. An effective, efficient and accountable administration structure;
5. A formal Co-operation Agreement with the Newcastle United Jets;
6. Allocated and deployed resources in accordance with the needs of our stakeholders and strategic direction, and
7. Maintained NNSWF Limited's net asset position.

FUNCTIONAL AREAS

Finance and Administration / Football Operations / Marketing & Communications

SPONSORS

Executive	Position
David Eland	Chief Executive Officer
Annette Hervas	Finance Manager
Alan Nisbet	Football Operations Manager
Jessie White	Marketing & Communications Manager

CONTRIBUTORS

Staff Member	Position
Alyshia Razmovski	Senior Officer Marketing & Communications
Quentin Conners	Digital Content Coordinator
Karyn Bolton	Financial Accountant
Kaitlin Radstaak	Sales and Finance Administrator
Annalisa Ceccato	Venue Services & Administration Coordinator

KEY MEASURES OF SUCCESS 2018

Measure	Outcome
A minimum of 5 Zones will be very satisfied with NNSWF's overall performance	3 Member Zones were Very Satisfied 1 Member Zone was Fairly Satisfied 3 Member Zones did not respond
A minimum of 5 Zones will be very satisfied with NNSWF's overall service	2 Extremely Satisfied 3 Fairly Satisfied 2 Zones did not respond
90% of member clubs will be formally identified as Child Safe Organisations	100% of clubs were formally identified as Child Safe Organisations
75% of responding Premier Competition Clubs will at a minimum be satisfied with NNSWF's overall conduct of Premier Competitions	Insufficient responses received

Strategic Pillar **LEADING**

REVIEW OF KEY STRATEGIC INITIATIVES, PROGRAMS, AND SERVICES

Peak Steering Committee (PSC)

The Peak Steering Committee (PSC) is NNSWF's primary strategic forum. The PSC is chaired by NNSWF's Deputy Chair, Helene O'Neill and is administered by the CEO, David Eland. NNSWF's seven (7) Member Zones are represented on the PSC usually by their Chairperson. Member Zone Managers are also invited to ensure agreed recommendations and agreed activities are actioned.

The PSC provides Member Zones an opportunity to discuss and evaluate key strategic issues as identified within NNSWF's Strategic Plan. Members of NNSWF's Executive attend and present as dictated by the agenda.

The PSC met on 18 March 2018 and 20 October in 2018. A summary of the issues which were discussed follows;

18 March 2018	20 October 2018
Facility Funding Scheme Guidelines	Review of the Cost of Football
ALDI MiniRoos Formats	Cost of becoming a Match Official
Facilities Audit Funding	Allocation of FFA Member Federation
National Community Football Digital Network	Strategic Retreat – NNSWF Strategic Plan 2020 – 2024

The PSC remains one of NNSWF's most important strategic forums and is crucial to NNSWF achieving its stated strategic goals in the Leading Pillar.

NNSWF is appreciative of the time that the Member Zone Chair and Managers dedicate to attending and participating in meetings of the PSC.

Member Zone Managers Meetings

Two formal Zone Member Managers meetings were conducted in 2018 at Lake Macquarie Regional Football Facility (LMRFF) the first, conducted in April, the second in August.

The meetings provide NNSWF with an opportunity to present and discuss a myriad of operational issues which are crucial to the effective implementation of competitions and programs throughout Northern NSW.

The meetings underpin an effective, efficient and accountable administration structure throughout NNSWF's jurisdiction

Chaired by the Football Operations Manager, key operational topics covered: Newcastle Permanent partnership, restructure and repositioning of First Touch Football Supplies, change of NNSWF insurance broker, implementation of inaugural Champion of Champions and upcoming changes to the FFA Digital Platform.

NNSWF Annual State of the Game Address and All Clubs Roadshow

The CEO, Community Football Manager and other key staff visited seven (7) Member Zones prior to the commencement of each season. Regional Zone Meetings are usually conducted in conjunction with a Zone AGM or "All Clubs" Meeting to reach all 228 clubs. This year's presentation included an evaluation of the governing body's overall performance in the previous year against the stated key measures of success, a brief overview of the ensuing Operational Plan and information relating to programs and services provided throughout 2018.

The forums provided affiliated clubs the opportunity to ask questions directly to NNSWF within an open and frank forum. This initiative is consistent with NNSWF's vision of being widely acknowledged as effective, efficient and stakeholder focused.

2018 NNSWF Annual State of the Game Address – Itinerary

Date	Member
Sunday 26 November 2017	North Coast Football
Wednesday 21 January 2018	Women's Premier League
Monday 22 January 2018	Hunter Valley Football
Tuesday 30 January 2018	Newcastle Football
Wednesday 31 January 2018	Macquarie Football
Sunday 4 February 2018	Football Mid North Coast
Sunday 11 February 2018	Football Far North Coast
Tuesday 20 February 2018	National Premier Leagues NSW
Tuesday 27 February 2018	Northern League 1
Tuesday 13 March 2018	Northern Inland Football – Tamworth
Wednesday 14 March 2018	Northern Inland Football – Armidale

Annual Stakeholder Satisfaction Research

NNSWF implemented the following stakeholder insight research throughout 2018;

- Member Zone Satisfaction Survey;
- Premier Club Satisfaction Survey; and
- Stakeholder Satisfaction Survey;

The lack of response to the annual Member Zone and Premier Club Satisfaction Surveys was disappointing in 2018. The annual stakeholder research provides invaluable insights into the needs of stakeholders and evaluates NNSWF's performance and effectiveness.

Strategic Pillar

PARTICIPATING

Improve the experience for all participants



STRATEGIC GOALS

By 2019 we will have...

1. Increased the total number of registered players in NNSW to an unprecedented level.
2. Significantly increased the overall participation of females throughout the sport in NNSW.
3. Increased the capacity of Member Clubs to better meet the needs and expectations of their members and stakeholders.
4. Reduced the percentage of players who drop out of the game annually.
5. Improved the standard of Community Coaching in Clubs.
6. Increased the number of Match Officials and the overall competency.
7. Improved the accessibility and overall quality of community football facilities throughout NNSW.

FUNCTIONAL AREAS

Community Football / Marketing & Communications

SPONSORS

Manager	Position
Peter Haynes	Community Football Manager
Jessie White	Marketing & Communications Manager

CONTRIBUTORS

Staff Member	Position
Alyshia Razmovski	Senior Officer Marketing & Communications
Quentin Conners	Digital Content Coordinator
Tom Oldaker	Coach Education Coordinator
Holly Ayton	Female Participation Officer
Ross Hicks	Senior Officer Club Development
Brad Carlin	Senior Officer Match Official Administration and Development
Jake Southward	Match Official Appointments Administration Officer
Larry Budgen, Howard Stokes	Regional Development Officers (PT)

KEY MEASURES OF SUCCESS 2018

Measure	Outcome
66,000 Total Registered Players;	65,166
Female players will account for 24% of total registered players;	23%
A total of 6,300 registered coaches;	4,994
A total of 2,500 registered volunteers;	2,180
A total of 950 registered Match Officials;	864
A total of 2,500 registered volunteers;	64 currently accredited with NCAS status
An annual player churn rate of 27% or less;	28%
Establish 35 MiniRoos Kick Off centres; and	41
Achieve 80 entries into the FFA Cup	79 teams

Strategic Pillar **PARTICIPATING**

**REVIEW OF
KEY STRATEGIC
INITIATIVES,
PROGRAMS,
AND SERVICES**



**ALDI MiniRoos Kick-Off
for Girls Programs**

ALDI MiniRoos Kick-Off is a National introductory football program. In 2018 NNSWF ran an ALDI MiniRoos Kick-Off for Girls program during Term 4 for girls aged 5-9.

The program aims to introduce football to girls who may otherwise feel uninclined to participate in football. The program's overall aim is to increase female participation and convert 'Kick-Off participants' to 'Football participants' through creating a fun, friendly environment that creates a love of the game.

2018 ALDI MiniRoos for Girls Programs

Armidale	27 Participants
Ballina	8 Participants
Coffs Harbour	21 participants
Garden Suburb	23 participants
Lochinvar	7 participants
Mullumbimby	15 Participants
Nabiac	23 Participants
Nelson Bay	18 Participants
New Lambton	29 Participants
Port Macquarie	25 Participants
Speers Point	26 Participants
Tamworth	18 Participants
Total participants	240 participants



Annual NNSWF Facilities Forum

The 2018 NNSWF Facilities Forum was conducted at McDonald Jones Stadium prior to the Newcastle Jets v Sydney FC match on 10 November 2018.

NNSWF engaged Sports Turf Australia (STA) NSW, experts on best practices for maintaining and managing sports fields to deliver the bulk of the forums content including demonstrations of testing methods to get the best out of your pitch. The forum also included a comprehensive overview of chemical usage and regulations, and a session on how best to partner with Councils to understand their timelines and when to engage them in order to achieve the best outcomes for your club or venue.

All Member Zones, Clubs, Local Councils, State and Federal MP's were invited to attend the forum free of charge.

48 attendees representing metropolitan and regional Member Zones and Premier Competitions were provided access to the tools to link with other stakeholders, such as local councils, State or Federal members, to improve the quality of their club's football facilities.



Coach HQ

Additional resources and videos were added to Coach HQ on the NNSWF website during 2018 in addition to Newcastle Permanent Skill of the Week videos that have proven successful among ALDI MiniRoos and youth coaches in recent years.

Additional resources included: Football Practices, Coaching Tips, direct links to check coaching qualifications and to print coaching Certificates.

Coach HQ continues to be recognised nationally as a leader in the coach education and training space and plays a significant role in supporting and developing community coaches in their aim of providing the best football experience possible for their players, as well as supporting coaches in their roles to make coaching more enjoyable.

Community Club Coaching Coordinators Network

60 Club Coach Coordinators completed formal accreditation courses in 2018 across five Community Club Coach Coordinator Workshops which were designed to allow Community Club Coach Coordinators to share ideas as well as receive resources and training to benefit the coaching experience within their club.

The network of Community Club Coach Coordinators is vitally important in assisting, mentoring and supporting community coaches at club level by providing feedback to club coaches, assisting with resources, mentoring and delivering ALDI MiniRoos certificates at a local level.

Northern NSW Football works continually with this network of Community Club Coach Coordinators throughout the year to assist and train them in the role to provide the best possible participation experience at their respective clubs.

Strategic Pillar **PARTICIPATING**

NSW Facilities and Advocacy Unit

The Facilities and Advocacy Unit (FAU) forged ahead with another successful year in the infrastructure and government relations space. This area is becoming hotly contested across the sporting landscape with many state sporting organisations having a greater understanding of the importance of facility development for the future of their respective games. Football is on the front foot and leading the way.

The FAU is a partnership between Football NSW and NNSWF which offers advice and assistance to members across the entire State regarding facility development and advocacy. The FAU is committed to providing members and constituents with access to football facilities and local infrastructure that is safe, accessible, inclusive and conducive to the provision of an enjoyable football experience for all.

There were many highlights in 2018, with the NSW Asian Cup 2015 Legacy Fund being front and centre. \$1 million in funds across 9 (nine) projects has now been announced to support facility projects across Northern NSW.

We would like to thank the NSW Government and the Minister for Sport, The Hon. Stuart Ayres for continued support of the program and football in general.

In 2018 the FAU facilitated more than \$26 million to improve football facilities at many NNSW football clubs.

The following table shows the Federal and State government funding allocations made through various programs in 2018:

Funding Attained for Local Facilities (in addition to NSW Asian Cup Legacy Fund)

Fund	Source	Year	Funding received specifically for football facility development projects
Community Building Partnership	NSW Government	2017/18	\$559,855
Local Sport Grants	NSW Government	2017/18	\$34,418
Infrastructure Grants (Cat3)	Clubs NSW	2018	\$197,600
Regional Sports Infrastructure Fund	NSW Government	2018	\$20,422,433
Stronger Country Communities Fund (Round two)	NSW Government	2018	\$5,509,045
TOTAL			\$26,723,351

Our facilities newsletter continues to tell the story of facilities across NSW with upgrades and improvements occurring regularly, a great achievement of our sport. Facilities not only enable growth in the game, they also enable broader community development. Ensuring communities have adequate spaces where people can actively and safely engage in sport and recreation can provide improved social, health, educational and cultural outcomes for all.

The state-wide Facilities Audit in 2018 saw the FAU engage Inside Edge, a leader in the leisure planning industry to assist and develop a complete, wholistic, current and accessible (online) database of all

outdoor football venues. This information will allow Northern NSW Football and Member Zones to drive venue planning and facility improvement programs. The facility audit will justify the strategic investment and priorities of stakeholder resources through detailed location intelligence.

Already underway, the next phase of the state-wide Facilities Audit will be the NSW Football Infrastructure Strategy which will guide the provision of and investment in football facilities across NSW for the next 10 years.

This strategy is scheduled to be delivered late 2019.

NSW Asian Cup 2015 Legacy Fund Recipients

Round	Zone	Club	Funding	Project
Round 1	Newcastle Football	Cooks Hill United FC	\$85,000	New playing surface
	Football Mid North Coast	Great Lakes United FC	\$66,420	Installation of floodlighting
	Northern Inland Football	Northern Inland Football	\$145,875	Installation of new floodlighting and irrigation
	Football Mid North Coast	Kempsey Saints FC	\$150,000	Installation of floodlighting
Round 2	North Coast Football	Coffs Harbour City United FC	\$148,420	Upgrade to amenities
	North Coast Football	Grafton United FC	\$116,671	Installation of floodlighting
	Macquarie Football	South Cardiff FC	\$135,916	Installation of new floodlighting and upgrade of playing surface
	NNSW Premier Competitions	Maitland FC	\$79,281	Facility upgrade, fencing and storage
	Newcastle Football	Hamilton Olympic FC	\$72,407	Installation of floodlighting

Community Coach Accreditation

In 2018, NNSWF conducted a total of 55 Community Certificate Courses with 303 coaches receiving a formal community coach accreditation which is recognised nationally by Football Federation Australia and Sport Australia.

In addition, 559 grassroots coaches completed an ALDI MiniRoos Coaching Certificate. This certificate course is the first step in the coaching pathway and is designed to provide new coaches working within ALDI MiniRoos age groups the tools, resources and knowledge to provide safe, age appropriate and fun training sessions for players.

NNSWF remains committed to providing the best value education, training and accreditation to community coaches to ensure they are appropriately qualified and able to provide the best possible football experience for young players.

Community Volunteer Training and Education

Committed to providing registered club volunteers the ongoing education and professional development required to assist them in club roles and in turn provide the best football experience to their members, 2018 saw NNSWF continue to provide training and development in such fields as:

- Working with Children legislation;
- Member Protection;
- Gender stereotyping, and
- Grant writing.

These training programs have led to increased standards of club volunteers, creating well-run clubs and providing a positive experience for all stakeholders.

In addition to conducting face-to-face training, NNSWF invested in providing all registered volunteers access to ClubSpot, an online volunteer training and resource portal aimed to ensure volunteers are well resourced and equipped with the most up to date information.

Strategic Pillar **PARTICIPATING**



rebel Female Football Week

rebel Female Football Week was held in March and is a nationwide initiative led by Football Federation Australia (FFA).

rebel Female Football week aims to promote awareness of female football and promote female football opportunities during the sports recruitment period. It also aims to recognise and promote females who are part of the football family and thank them for their continued efforts as advocates of the sport.

In 2018 there were a number of rebel Female Football Week activities including:

- FFA rebel Female Football Awards;
- ALDI MiniRoos Girls Only Primary School Gala Days;
- Female Volunteer Networking Evening;
- Gender stereotyping (Gender Glasses) & Dadee program research findings presentation;
- Newcastle Jets School visits; and
- Female Football Festivals

In addition to the activities delivered within rebel Female Football Week, Garden Suburb FC President Leonard Allen was awarded the Football Federation Australia rebel Female Football Week Male Champion Award.

The awards were established to identify players, coaches, administrators, referees and males who have gone above and beyond in the delivery of women's football.

Leonard fulfils the roles of President and Grounds Person at Garden Suburbs FC and finds time to play in an Over 35s team, coach an ALDI MiniRoos for Girls Under 11 team and work tirelessly to increase the number of female teams from All Age to ALDI MiniRoos. He was instrumental in establishing a Women's Coordinator/Vice President on Garden Suburb's committee.

*Girls engaged
in rebel
Female Football
Week activities*

2000+

Match Official Accreditation

In 2018, the NNSWF Referee Department continued its work to professionalise refereeing across the state. Senior Officer for Match Official Administration and Development, Brad Carlin, and Match Official Appointments Administration Officer, Jake Southward, oversaw a record number of referees, assessor and instructors' courses; ensured matches in the NNSWF premier competitions were covered with match officials; and put new procedures in place to gain more efficiency in updating course results and match official accreditation.

The NNSWF Match Official Standing Committee met several times, making important recommendations to NNSWF management and giving all match officials across the state a voice.

Course	Number of Participants	Number of Courses
Referee Level 4	495	32
Referee Level 4 (Revalidation)	5	2
Referee Level 3	70	9
Referee Level 3 (Revalidation)	20	2
Referee Level 2	10	1
Referee Level 1	0	0
Referee Instructor Level 3	17	2
Referee Assessor Level 3	11	2
Referee Assessor Level 2 (Revalidation)	4	2
Referee Assessor Level 1 (Revalidation)	1	1



Strategic Pillar **PARTICIPATING**

National Club Accreditation Scheme (NCAS)

The overall aim of the NCAS is to raise standards and to recognise and reward quality clubs, which ultimately contributes to quality football experiences for players, volunteers and parents.

The scheme recognises best practice in all areas of club administration leading to well-administered clubs providing a better service and experience to stakeholders.

Currently, there are 65 clubs within NNSWF accredited with Level 1, 2 or 3 NCAS status:

LEVEL 1 CLUBS						
Hunter Valley Football	Macquarie Football	Newcastle Football	Football Mid North Coast	North Coast Football	Football Far North Coast	Northern Inland Football
Gresford Vacy FC	Barnsley United FC	Broadmeadow Magic Youth FC	Great Lakes United FC	Boambee FC	Bangalow FC	East Armidale United FC
Greta Branxton FC	Belmont FC	Cooks Hill United FC	Iona FC	Coffs Coast Tigers FC	Eureka FC	Tamworth FC
Metford Junior SC	Garden Suburb FC	Hunter Simba FC	Kempsey Saints FC	Corindi Red Rock SC	Grafton United FC	
Singleton Strikers FC	Kearsley Cougars SC	Maryland Fletcher FC	Old Bar Barbarians FC	Macksville SC	Lismore Thistles SC	
Weston Junior FC	Southern Lakes United FC	Mayfield United JSFC	Port Macquarie FC	Northern Storm FC	Nimbin Headers SC	
	West Wallsend SFC	Medowie FC	Rainbow Warriors FC	Westlawn Tigers FC		
		Merewether Advance SFC	South West Rocks FC	Yamba FC		
		Minmi Wanderers FC	Taree Wildcats SC			
		Raymond Terrace SC	Tinonee SC			
		Shortland United FC	Tuncurry Forster FC			
		Wallsend FC				
		Warners Bay FC				

LEVEL 2 CLUBS						
Hunter Valley Football	Macquarie Football	Newcastle Football	Football Mid North Coast	North Coast Football	Football Far North Coast	Northern Inland Football
Maitland FC	Charlestown City Blues FC	Adamstown Rosebud FC	Cundletown FC	Coffs City United FC	Alstonville FC	
Maitland Junior FC	Edgeworth FC	Broadmeadow Magic FC			Dunoon United FC	
Thornton Junior FC	South Cardiff FC	Hamilton Olympic FC			Mullumbimby Brunswick Valley FC	
Weston Workers FC		Lambton Jaffas FC				
		New Lambton FC				

LEVEL 3 CLUBS						
Hunter Valley Football	Macquarie Football	Newcastle Football	Football Mid North Coast	North Coast Football	Football Far North Coast	Northern Inland Football
Lochinvar Rovers FC						



Newcastle Permanent Recognition Programs

Each year throughout the Community Football partnership, Newcastle Permanent Building Society has provided a monthly awards program recognising the efforts of volunteers, coaches, referees and clubs in each of NNSWF's seven (7) member Zones. From the monthly awards, yearly zone winners are nominated for the prestigious NNSWF awards night.

Newcastle Permanent and Member Zones work collectively with NNSWF's Community Football team, to select recipients of the awards. Each year the program is eagerly received and promoted by clubs and media particularly in regional areas.

Newcastle Permanent Community Volunteer Recognition Program

In 2018 across Northern NSW, there were more than 2,100 registered volunteers running teams and clubs along with thousands of other unregistered volunteers.

These volunteers are at the heart of the success of football in Northern NSW and without them, teams could simply not take to the field.

2018 Zone Newcastle Permanent Volunteers of the Year:

Fritz Woller
Hunter Valley Football

Jason Fisher
Macquarie Football

Joanne Landers
Newcastle Football

Nathan Scully
Football Far North Coast

Vanessa Hogan
North Coast Football

Steve Sharp
Northern Inland Football

Doreen Dickinson
Football Mid North Coast

Newcastle Permanent Community Coach Recognition Program

Across Northern NSW, in 2018 there were almost 5,000 registered coaches and managers running clubs and teams.

Coaches are integral to the success of our sport and vital to ensuring players enjoy a positive experience within our game. Coaches have a direct impact on whether players continue within football and it's important they are recognised for their contribution and important role that they play.

2018 Zone Newcastle Permanent Coaches of the Year:

Mark Watson
Hunter Valley Football

Dave Paget
Macquarie Football

Matthew Catford
Newcastle Football

Derryn Nix
Football Far North Coast

Adam Wood
North Coast Football

Chris Adams
Northern Inland Football

Laurence Barlow
Football Mid North Coast

Strategic Pillar **PARTICIPATING**



Newcastle Permanent Referee Recognition Program

2018 saw 864 registered referees and match officials across Northern NSW.

Match Officials have one of the hardest jobs in sport. The role of a Match Official takes a lot of dedication, passion and commitment to increase a positive football experience for all the players and spectators of matches they officiate. It is often a thankless task and it is very important that we recognise their efforts and support their progress as a Match Official.

2018 Zone Newcastle Permanent Referees of the Year:

Sophie Sorensen
Hunter Valley Football

Tarly Harvey
Macquarie Football

Mike King
Newcastle Football

Michael Lucas
Football Far North Coast

Jayden Wood
North Coast Football

Michael Barber
Northern Inland Football

Charles Adnum
Football Mid North Coast



Newcastle Permanent Club of The Year

There are more than 65,000 registered players within 228 affiliated clubs across Northern NSW.

Clubs that were nominated in this program covered a variety of reasons from a positive football experience, to club activities, coaching, volunteer management or anything that makes someone appreciate what their football club does.

2018 Zone Newcastle Permanent Club's of the Year:

Hunter Valley Football
Lochinvar Rovers FC

Newcastle Football
Merewether Advance FC

Northern Inland Football
Inverell FC

Macquarie Football
Edgeworth FC

North Coast Football
Boambee FC

Football Mid North Coast
Wallis Lakes FC

Lochinvar Rovers went on to win NNSWF Club of the Year awarded at the Jennings Medal as well as runner-up AFC Community Club Award.



Newcastle Permanent Referee Recognition Week

Newcastle Permanent Referee Recognition Week was conducted from 23 July – 29 July 2018 by NNSWF across all clubs and zones to publicly recognise, show our appreciation and say thank you to all of our referees and match officials.

Through its support, Newcastle Permanent, highlights the importance of match officials. Throughout Newcastle Permanent Referee Recognition Week referees were profiled on NNSWF's and Member Zones website's and social media platforms.

In conjunction with the week the 'Thanks Ref' initiative was held on the weekend of July 27-29 2018. Each Match Official was posted a personal letter of thanks for the valuable contribution the game.

This initiative is aimed at reducing the churn rate of Match Officials and building respect for a positive experience in football by all participants.

Examples of activities conducted at community clubs throughout Referee Recognition Week include:

- Certificate presentations prior to or following matches;
- Provision of lunch for appointed match officials;
- Public thank you announcements; and
- Encouraging players to personally thank the match officials at the completion of their games.



Sporting Schools

Sporting Schools is a Federal Government initiative administered by Sport Australia allowing schools to access funding to deliver sporting programs within their school. NNSWF delivers the ALDI MiniRoos Football Program in schools under the program.

The Sporting Schools program aims to provide an introduction to football and promote football opportunities to students, create links to local football clubs through local coaches and increase overall football participation by converting school participants into registered players or fans of the game.

27
SCHOOLS

270
COACHING SESSIONS

8,000+
STUDENTS

The Sporting Schools Program will be transitioned over to the Newcastle Jets in 2019 to better align with FFA and Northern NSW Footballs strategy of using schools primarily as an opportunity to connect more fans with the Newcastle Jets. Northern NSW Football has worked closely with both FFA and the Newcastle Jets throughout the second half of 2018 to ensure a smooth transition and have been praised by FFA for our leading role in this transition.

Talented Officials Program (TOP Camps)

The Talented Match Official Development Camps continued in 2018, in conjunction with the Telstra State Championships, with the Boy's Camp conducted in June and the Girls' Camp in October. Participants were selected by their respective zones or referee branches to attend the camps as a result of their potential to advance as match officials.

The camps provided an opportunity for participants to work in an intensive coaching environment attached to high-quality tournament football.

Young Match Officials who attended the camps received in depth coaching from experienced instructors, and comprehensive assessment reports.

This program leads to increasing the overall competence of match officials and provides an important step in the NNSWF and FFA Referee Development Pathways.

Strategic Pillar

WINNING

Build generations of successful National Teams



STRATEGIC GOALS

By 2019 we will have...

1. Lifted the technical standard of identified players and Advanced Coaches throughout Northern NSW.
2. Clearly defined and appropriate pathways and opportunities for players and coaches throughout NNSW.
3. Increased the representation of NNSW players in relevant National Squads
4. A comprehensive and effective scouting network and monitoring system.
5. Provided the NUJ's with a steady stream of players who have the potential to play in the NYL, HAL and WWL.
6. Provided identified players and coaches with regular opportunities to benchmark their development against appropriate competition.
7. Increased the number of active Advanced Coaches

FUNCTIONAL AREAS

High Performance / Football Operations

SPONSORS

Manager	Position
Michael Browne	Technical Director
Alan Nisbet	Football Operations Manager

CONTRIBUTORS

Staff Member	Position
Leo Bertos	Technical Advisor
Lauren Colthorpe	Female Technical Advisor
Liam Bentley	Senior Officer – Premier Competitions
Jackie Murnain	High-Performance Administrator
Ramsey Vane-Wood	Football Events & Operations Co-ordinator
Margaret Wand	Competitions Administrator
Brad Carlin	Senior Officer Match Official Administration and Development
Jake Southward	Match Official Development and Appointments Administration Officer
Annalisa Ceccato	Administration & Venue Services Coordinator
Luke Blundell	Competitions Administrator

KEY MEASURES OF SUCCESS 2018

Measure	Outcome
Total of 45 Coaches to participate in an Advanced Coaching Course Conducted by NNSWF	B Licence: 23 coaches completed Part 2 in 2018 C Licence: 20 Coaches completed Senior C Licence in Jan 2018 C Licence: 40 Coaches completed Part 1 in October 2018
Minimum of six (6) FFA Coach Education Workshops/Development Sessions delivered throughout NNSW	6 delivered
A minimum of five (5) Coaching Masterclass sessions delivered throughout NNSW	4 delivered
50% of 2018 Newcastle Jets Youth/NPL Squads will have been developed in NNSW	75%
60% of the 2018/19 Newcastle Jets WWL Squad will have been developed in NNSW	55%

Strategic Pillar

WINNING

REVIEW OF KEY PROGRAMS AND SERVICES

Advanced Coach Education

Two C Licence courses were held at Lake Macquarie Regional Football Facility (LMRFF). The courses were well attended and all participants were encouraged to complete their final assessments as soon as possible.

Since 2016, NNSWF's pool of coach educators expanded from two to five qualified coaches who are now able to deliver C Licence courses in Northern NSW. This has helped enable NNSWF to increase the number of coaches who can attend courses and subsequently assist coaches to submit their final assessment.

Part 2 of a B Licence course was also completed at LMRFF in February with 23 coaches attending.

Annual Coaches Conferences

The NNSWF Coaching Conference was held on 1 December 2018 and was attended by 67 coaches.

The Annual Coaches Conference was attended by coaches from all levels of the game. Attendees included National Premier League Technical Directors, a Westfield W-League coach and community level coaches.

During the conference, presentations were delivered by Kyle Bennett (Skill Acquisition expert), Gary Van Egmond (Westfield Matildas Assistant Coach) and Glenn Warry (Football Coaches Australia).

In addition, there was a practical presentation by NNSWF Technical Advisor Leo Bertos covering the GIG Methodology of delivering SAP and an analysis of the 2018 FIFA World Cup delivered by NNSWF Technical Director Michael Browne. Feedback on the conference was very favourable.

FFA Coaching Workshops

FFA Coaching Workshops provide continued development and support for coaches following attendance at a coaching course. These workshops are continually updated with FFA content to provide opportunities for coaches to learn the latest trends and coaching methods.

Coaches who actively attend the FFA Coaching Workshops have found it provides them with more opportunities to progress their coaching development. Whilst FFA Coaching Workshops are targeted at advanced coaches, in 2018 these workshops were also open to and well attended by community coaches.

These workshops provided coaches with points towards their advanced coaching license revalidation.

2018 Workshops:

Date	Location
26 February	Hunter Valley Football – Cessnock
2 March	Hunter Valley Football – Cessnock
20 March	Football Mid North Coast – Port Macquarie
10 July	Lake Macquarie Regional Football Facility – Speers Point
12 July	Lake Macquarie Regional Football Facility – Speers Point
25 July	Northern Inland Football – Tamworth

Newcastle Permanent Master Classes

Newcastle Permanent Master Classes provide community coaches with further direction in their development to be a coach and are an effective opportunity to access and learn from the NNSWF Technical team as well as the best coaches in Australia – at no cost.

Four Newcastle Permanent Master Classes were hosted in 2018 and included both theory and practical sessions with different age groups, assisting a range of accredited coaches from Youth and Senior teams. Due to timing and unavailability of coaches to attend, the Hunter Region Master Class was moved to early 2019 to coincide with the 2019 pre-season.

2018 Master Classes

Date	Location
24 July	Northern Inland Football
13 February	Football Far North Coast
24 April	North Coast Football
9 May	Football Mid North Coast

Strategic Pillar **WINNING**



Emerging Jets Squads

The Boys 11's squads competed in the Telstra SAP Metro 12 competition while the 10's Squads took part in the Telstra SAP Metro 11's competition.

The Girls 12's squad competed in the Telstra SAP Metro Boys 11's and the Girls 11's squad played in the Boys 10 competition.

Squad	Competition	Performance
Boys 11	Telstra SAP Metro 12's	EJ Blue 1st EJ Red 3rd

Licensed Skill Acquisition Programs (SAP)

In the metro area we saw an increase in the number of players and coaches participating in the SAP program with the introduction of the U9 Premier Club SAP. Although participant numbers have increased the quality of players and coaching in this environment varies significantly.

The Zone SAP program continued well throughout the metro region with a high number of players progressing into NPL clubs and Newcastle Jets Academy.

Due to the geographic landscape of our region, it is difficult to provide similar opportunities for the regional players to be challenged consistently in a good quality competition. Zones are considering joining the metro competition, however, this is difficult due to the challenge of the vast distance to travel.

SAP Gala Days throughout the year were successful as they provided the opportunity for regional players the opportunity to test themselves against the metro players. Continued consideration is required to determine how we can provide more opportunities for regional players to be challenged.

2018 saw the introduction of a SAP pilot in the Football Far North Coast (FFNC) region to measure the level of interest to provide similar opportunities for players to develop in this area.

Byron Bay FC, Lennox Head FC and Pottsville Beach FC participated in the program. Feedback about the program was very positive in the first year.



Talent Support Program (TSP)

NNSWF's commitment to player development expanded in 2018 to include a TSP for identified 13 and 14 year old boys at LMRFF. The TSP provides the most talented players from NPL Clubs with an additional night's training under the guidance of NNSWF's Technical Staff. The aim of the TSP is to lift the technical standard and reduce the gap between the best players in NPL and the Jets Academy. The inaugural TSP was a huge success with eight (8) boys transitioning to the Jets Academy in 2019.

SAP Gala Days

Nine (9) SAP Gala Day's provided participating teams with the opportunity to play and test themselves against opponents they would not normally play across the region. They provided regional zones in particular, the chance to see how their players compare in relation to players from the metro zones, while also giving the coaches the opportunity to discuss how their program is tracking and share training methods and exercises that are working well with their teams.

Region	Date	Participating SAP	Venue
Country + selected Metro	Saturday 24 February & Sunday 25 February	FMNC, MF, NNSWF Newcastle SAP, NCF, NIF	York Street Oval, Coffs Harbour
Country + selected Metro	Saturday 24 March & Sunday 25 March	EJ, FMNC, HVF, NCF, NIF	York Street Oval, Coffs Harbour
Country	Sunday 29 April	FMNC, NCF, NIF	C.ex International Stadium, Coffs Harbour
Girls	Sunday 20 May	FMNC, HVF, MF, NNSWF Newcastle SAP, NIF	Wayne Richards Park, Port Macquarie
Country	Sunday 27 May	FMNC, NCF, NIF	C.ex International Stadium, Coffs Harbour
Country	Sunday 17 June	FMNC, NCF, NIF	C.ex International Stadium, Coffs Harbour
Country	Sunday 29 July	FMNC, NCF, NIF	C.ex International Stadium, Coffs Harbour
Combine Metro / Country	Saturday 18 August & Sunday 19 August	EJ, FMNC, HVF, MF, NNSWF Newcastle SAP, NCF, NIF	Lake Macquarie Regional Football Facility, Speers Point
Metro Girls	Sunday 26 August	FMNC, HVF, MF, NNSWF Newcastle SAP, NCF, NIF	Gipps Street Sporting Fields, Tamworth

Strategic Pillar

WINNING

OVERVIEW OF NNSWF'S PARTICIPATION IN NATIONAL COMPETITIONS AND EVENTS

FFA National Youth Championships

NNSWF was represented by two teams in the FFA National Youth Championships for Boys event held Monday 24 September – Friday 28 September.

These teams were comprised of players from both the TSP program and Regional Zones and in the U14 age group, one player was identified by FFA staff in response to their strong performance at the tournament.

FFA National Youth Championships	Team	Pool	Performance
Boys 13	NNSW	Group C	2nd Place
Boys 14	NNSW	Group C	4th Place

Westfield National Youth Championships for Girls was held on Monday 16 July – Friday 20 July. The Newcastle Jets Academy put forward two teams representing our region who took out both age groups. NNSWF looks forward to putting an additional two teams in the 2019 Tournament.





NNSWF PREMIER COMPETITIONS, CHAMPIONSHIPS AND TOURNAMENTS



**NATIONAL
PREMIER LEAGUES**

National Premier Leagues NNSW

It was a huge year in our top tier of both junior and senior football. The ever-increasing standards on the park were matched only by the hard work put in by our clubs off the park to again improve the experience for players from 13 years through to First Grade.

Edgeworth FC were the runaway Premiership winners, securing the title with a few games to spare, and Broadmeadow Magic FC ensuring great finals football finishing in second place. There was plenty of action during the last few rounds with Maitland FC, Lambton Jaffas FC, Hamilton Olympic FC and Charlestown City Blues FC all vying for the last two remaining finals spots. It was ultimately Maitland FC and Lambton Jaffas FC who secured finals football in the last round of the regular season.

Premierships were shared around the clubs with Maitland FC and Newcastle Jets wrapping up the 20s and 18s respectively. The Jets also took out the 16s and an extremely tight 14s competition whilst Adamstown Rosebud FC were comfortable winners in the 15s with Lambton Jaffas FC securing 13s with a few matches to spare.

It was ultimately Broadmeadow Magic FC who defeated Premiers Edgeworth Eagles FC in a dominant Grand Final display at McDonald Jones Stadium.

Grade	Premiers	Grand Finalist	Grand Final Winner
First Grade	Edgeworth FC	Edgeworth FC	Broadmeadow Magic FC
20's	Maitland FC	Maitland FC	Hamilton Olympic FC
18's	Newcastle Jets 16yrs	Lake Macquarie City FC	Newcastle Jets 16yrs
16's	Newcastle Jets 15yrs	Valentine FC	Hamilton Olympic FC
15's	Adamstown Rosebud FC	Edgeworth FC	Lambton Jaffas FC
14's	Newcastle Jets 13yrs	Edgeworth FC	North Coast Football
13's	Lambton Jaffas FC	Broadmeadow Magic FC	Hamilton Olympic FC

National Premier Leagues Final Series

It was a familiar representative for Northern NSW on the national stage as Premiers Edgeworth FC once again set out to conquer the national stage. Unfortunately, our Premiers came up against an in-form Queensland Lions FC going down 1-0 to an early goal and going on to make it to the final.



Herald Women's Premier League

Warners Bay FC and Merewether United FC were again the standout teams in a reduced First Grade competition, due to the withdrawal of Football Mid North Coast and Thornton Redbacks FC. It was Warners Bay FC who ran out winners in the First Grade Premiership race.

There were three different premiership winners in the underpinning grades with Merewether United FC taking out the 20s, Wallsend FC sealing the 17s and Football Mid North Coast the runaway winners in the 14s.

The First Grade Grand Final was a fitting battle between the two best teams in the league at Rockwell Automation Park. Fans were treated to another epic 4-3 match with Merewether United FC again coming out on top as Herald Women's Premier League Grand Final winners in a seven-goal thriller.

League	Premiers	Grand Finalist	Grand Final Winner
First Grade	Warners Bay FC	Warners Bay FC	Merewether United FC
20's	Merewether United FC	Football Mid North Coast	Warners Bay FC
17's	Wallsend FC	Wallsend FC	Thornton Redbacks FC
14's	Football Mid North Coast	Merewether United FC	Football Mid North Coast



New FM Northern League One

Cooks Hill United FC were yet again the standard bearers for New FM Northern League One in 2019, losing only two (2) matches throughout the entire season and winning the Premiership race by a huge sixteen points over Thornton Redbacks FC and West Wallsend SFC. The clean sweep of previous years by Cooks Hill United FC was finally broken with Thornton Redbacks FC taking out the 23s title and Kahibah FC winning the 19s.

Although the Premiership race was tied up early, the shocks were still to come in the finals race, with both first and second place, Cooks Hill United FC and Thornton Redbacks FC, knocked out in the semi-finals leaving the Grand Final to be contested between third placed West Wallsend SFC and fourth placed Belmont Swansea United FC. After a number of recent losses in Grand Finals, Belmont Swansea United FC finally delivered the goods by winning the 2018 decider 4-2 at Jack McLaughlan Oval.

2018 also seen the introduction of an additional junior age group, 14 years, for New FM Northern League One, as NNSWF continued to improve the structure below first grade in the second tier. Wallsend FC took out the inaugural 14s titles in a tight battle with Kahibah FC, Kahibah FC did salute in the 15s whilst Cooks Hill United FC were the Premiers in the 17s.

League	Premiers	Grand Finalist	Grand Final Winner
First Grade	Cooks Hill United FC	Belmont Swansea United FC	West Wallsend SFC
23's	Thornton Redbacks FC	New Lambton FC	Cooks Hill United FC
19's	Kahibah FC	Kahibah FC	West Wallsend SFC
17's	Cooks Hill United FC	Kahibah FC	West Wallsend SFC
15's	Kahibah FC	Kahibah FC	South Cardiff FC
14's	Wallsend FC	Kahibah FC	Wallsend FC

Strategic Pillar

WINNING



Telstra State SAP Championships

The Telstra State SAP Championships for Boys event was held in June at Coffs Harbour's C.ex International Stadium. The Girls event was held in October and was a combination of regional zones and Herald WPL clubs from the Newcastle area.

Overall the level of skill on show throughout the State SAP Championships for Boys was a good standard in both the 11 and 12 years age groups. However, there was an obvious difference with the SAP programs who train three times a week compared to the programs who train twice a week. The extra amount of training throughout the year provides more opportunity for the players to progress their development at a much quicker rate and this showed throughout the championship week with the likes of players from NNSWF Select teams, Macquarie and the Emerging Jets performing consistently well.

In the State SAP Championships for Girls we saw two stand-out performances from Football Mid North Coast squad in the 14 Years and Northern NSW (NNSW) Select SAP squad in the 12 Years girls competition. There was a considerable improvement overall in the style of play from all teams this year compared to last year. Players were more confident in possession and we saw a lot more creativity and some very well taken goals as a result.

The main purpose of the tournament was to identify a sufficient number of players to invite into the January 2019 camp with the intention of selecting players to represent Northern NSW Football to participate in the 2019 National Youth Championships for Girls. We are looking forward to seeing how these girls will perform on the national stage in 2019.

State Championships	Champions
Boys 12	NNSWF Select SAP
Boys 11	NNSWF Select SAP
Girls 14	Mid North Coast
Girls 12	NNSW Select SAP

Telstra SAP 12's Metro

Played across 22 Rounds, the competition provided some strongly contested games for many of the teams, with others showing great improvement as the season progressed.

This is the first age group where players play for points in preparation for the NPL season the following year. It was good to see even though points were on offer each game, teams were still trying to play the right way.

The Macquarie Blue team was very consistent with their performances and so too were both the Emerging Jets 11 boys teams.

The Emerging Jets 11yrs Blue were the eventual 2018 Skills Acquisition Program Metropolitan winners.



FFA Cup – NNSWF Qualifying Rounds

With 79 teams competing across all NNSWF seven Member Zones for the 2018 FFA Cup, the competition for the two NNSWF qualifying positions available in the FFA Round of 32 was always going to be competitive.

Port United FC (Football Mid North Coast) and Boambee Bombers FC (North Coast Football) were the two Northern regional winners to join the six (6) Southern regional winners in the Round of 32 Qualifying Weekend conducted at the LMRFF on 9 June, with Broadmeadow Magic FC and Charlestown City Blues FC making it through to the FFA Cup Round of 32.

FFA Cup

Broadmeadow Magic FC and Charlestown City Blues FC secured NNSWF's two spots in the Final 32 for the FFA Cup in 2018.

Both clubs drew fixtures away from home with Broadmeadow Magic FC heading to Canberra and Charlestown City FC travelling to Heidelberg United in Victoria. Charlestown City FC was defeated in a competitive match 2-1 whilst Broadmeadow Magic FC advanced to the Round of 16 against Canberra FC 4-1.

Broadmeadow Magic FC was then drawn at home for their Round of 16 match, against Victoria's Bentleigh Greens who proved too strong for Broadmeadow Magic FC going down 4-0.

Regional Zone	Qualifiers
FMNC	Port Macquarie United FC
NCF	Boambee Bombers FC

Round 32 Qualifying Weekend	Qualifiers
Southern 1	Adamstown Rosebud FC
Southern 2	Broadmeadow Magic FC
Southern 3	Charlestown City Blues FC
Southern 4	Edgeworth FC
Southern 5	Hamilton Olympic FC
Southern 6	Lambton Jaffas FC
Northern 1	Port Macquarie United FC
Northern 2	Boambee Bombers FC

TAFE NSW Women's State Cup

TAFE NSW came on board in 2018 as the Major Partner and naming rights sponsor of the Women's State Cup. Fourteen (14) clubs contested the 2018 TAFE NSW Women's State Cup including all Herald WPL clubs, a number of Zone League clubs as well as Boambee Eagles FC from North Coast Football.

With all Herald WPL teams qualifying through to the knockout stages along with Barnsley United FC, it was always going to be a tight contest which resulted in WPL high fliers Warners Bay FC and Merewether United being knocked out at the quarter final stage.

The final was contested by Wallsend FC and Adamstown Rosebud FC, with Adamstown Rosebud FC winning 3-0 and crowned as the 2018 TAFE NSW Women's State Cup Champions.



Strategic Pillar

ENTERTAINING

Connect More Fans with Football in Australia and the Newcastle Jets



STRATEGIC GOALS

By 2019 we will have...

1. Partnered NUJ in activities which will have increased average attendance at HAL and WWL fixtures.
2. Actively assisted NUJ to promote club memberships and increased the number of registered participants who are members.
3. Significantly increased the number of registered players and other stakeholders throughout the Football Family in NNSW who identify as engaged fans of the NUJ, the Hyundai A-League and the Westfield W-League

FUNCTIONAL AREAS

Marketing & Communications / Community Football

SPONSORS

Manager	Position
Jessie White	Marketing & Communications Manager
Peter Haynes	Community Football Manager

CONTRIBUTORS

Resource	Position
Alyshia Razmovski	Senior Officer Marketing & Communications
Quentin Conners	Digital Content Coordinator
Tom Oldaker	Coach Education Coordinator
Holly Ayton	Female Participation Officer
Ross Hicks	Senior Officer Club & Referee Development

KEY MEASURES OF SUCCESS 2018

Measure	Outcome
55% of registered players throughout NNSWF will identify as fans of NUJ's	59%
60% of registered stakeholders throughout NNSW will identify as fans of the NUJ's	69%



Strategic Pillar

ENTERTAINING



REVIEW OF KEY STRATEGIC INITIATIVES, PROGRAMS, AND SERVICES

Newcastle Jets Match Day MiniRoos Demonstrations

Northern NSW Football is responsible for the coordination of the ALDI MiniRoos demonstrations during half time of Newcastle Jets Hyundai A-League and Westfield W-League home matches.

These demonstrations at half time provide an opportunity for Community Football Clubs to showcase their ALDI MiniRoos teams and provide them with a “money can’t buy” experience.

Each match day includes a behind the scenes tour of the stadium and home dressing rooms prior to kick-off and the opportunity to play at half-time of the Men’s and Women’s Newcastle Jets games held at McDonald Jones Stadium as well as stand-alone Westfield W-League games at Number 2 Sportsground.

In 2018 Northern NSW Football facilitated opportunities for over 720 ALDI MiniRoos participants at 12 Newcastle Jets Hyundai A-League and six (6) Westfield W-League home matches.

Hyundai A-League Semi Final – ALDI MiniRoos March Past

Northern NSW Football provided over 460 ALDI MiniRoos players with the opportunity to participate in a march-past at McDonald Jones Stadium prior to the Hyundai A-League Semi Final match on Friday 27 April between Newcastle Jets and Melbourne City FC.

Clubs from as far as Cundletown, Tuncurry, Forster and Tea Gardens travelled to participate in the event with a number of Hunter Region based clubs also taking part.

A full list of attending clubs:

Club	Zone
Mayfield United JSFC	Newcastle Football
Metford Junior Soccer Club	Hunter Valley Football
Lochinvar Rovers FC	Hunter Valley Football
Thornton Junior Football Club	Hunter Valley Football
Maitland Junior Football Club	Hunter Valley Football
Wallsend Football Club	Newcastle Football
Belmont Football Club	Macquarie Football
Weston Junior Football Club	Hunter Valley Football
Warners Bay FC	Macquarie Football
Medowie Football Club	Newcastle Football
Maryland Fletcher FC	Newcastle Football
Maryland Fletcher Football Club	Newcastle Football
Cundletown Jets Football Club	Football Mid North Coast
Tuncurry Forster Football Club	Football Mid North Coast
Garden Suburb FC	Macquarie Football
Great Lakes United Football Club	Football Far North Coast
Cooks Hill United Football Club	Newcastle Football
Singleton Strikers Football Club	Hunter Valley Football
Tea Gardens Soccer Club	Newcastle Football

In addition to the ALDI MiniRoos march-past, six (6) community clubs from NNSWF were also provided the opportunity to participate in ALDI MiniRoos matches during half time of the Semi Final.

Club	Zone
Weston Junior FC	Newcastle Football
Westlakes FC	Hunter Valley Football
Warners Bay FC	Hunter Valley Football
Singleton FC	Hunter Valley Football
Medowie FC	Hunter Valley Football
Tea Gardens FC	Newcastle Football

Strategic Pillar **ENTERTAINING**

Hyundai A-League Grand Final – Medal Presentations

Northern NSW Football worked closely with Football Federation Australia (FFA) to provide Lochinvar Rovers FC the opportunity to have representatives from their ALDI MiniRoos teams present the medals to the winning team at the conclusion of the Hyundai A-League Grand Final.

Westfield Matildas v Chile Girls ALDI MiniRoos March Past

Northern NSW Football facilitated the opportunity for over 430 ALDI MiniRoos aged girls to participate in a march-past of McDonald Jones Stadium prior to the Matildas v Chile match on Tuesday 13 November.

Clubs from as far north as Football Mid North Coast travelled to participate in the event with a number of Skill Acquisition Program players and ALDI MiniRoos Kick-Off for Girls program participants also in attendance.

Newcastle Jets Match Day Sponsorship

During the commencement of the 2018 Recruitment Campaign launch in February, NNSWF was the Match Day Sponsor for the Newcastle Jets clash with Melbourne Victory on Saturday 3 February.

Coinciding with the national Play Football Round, NNSWF promoted football registrations and provided half-time entertainment showcasing football for all ages, reflecting diversity to appeal for all ages and abilities.

Club/Program Name	Zone
Warners Bay FC	Macquarie Football
Western Phoenix FC	Football Mid North Coast
Nelson Bay FC	Newcastle Football
Adamstown Rosebud FC	Newcastle Football
Abermain Rams FC	Hunter Valley Football
Raymond Terrace Soccer Club	Macquarie Football
Kahibah FC	Macquarie Football
Mayfield Junior FC	Newcastle Football
Gresford Vacy FC	Hunter Valley Football
Newcastle SAP	Northern NSW Football
Hunter Valley Football SAP	Hunter Valley Football
Maitland Junior FC	Hunter Valley Football
Greta Branxton FC	Hunter Valley Football
Macquarie Football SAP	Macquarie Football
Newcastle Jets Academy	-
Cooks Hill FC	Newcastle Football
Lochinvar Rovers FC	Hunter Valley Football



Strategic Principle

COMMERCIAL

Build the value of alternate revenue streams and build overall capacity



FUNCTIONAL AREAS

Finance and Administration / Marketing & Communications

SPONSORS

Executive	Position
David Eland	Chief Executive Officer
Annette Hervas	Finance Manager
Jessie White	Marketing & Communications Manager

CONTRIBUTORS

Staff Member	Position
Kean Marshall	Venue Manager – LMRFF
Susan Bloom	Café Manager
Alyshia Razmovski	Senior Officer Marketing & Communications
Taylah Curran	LMRFF Marketing & Communications Co-ordinator
Quentin Conners	Digital Content Co-ordinator
Luke Blundell	Competitions Administrator
Karyn Bolton	Financial Accountant
Annalisa Ceccato	Venue Services & Administration Co-ordinator

KEY MEASURES OF SUCCESS 2018

Measure	Outcome
Generate a minimum surplus of \$40k	\$350k*
Football Five5 match fees will exceed \$560k	\$448k
Sidelines Café gross revenue will exceed \$460k	\$446k
Casual Pitch Hire will exceed \$60k	\$65k
LMRFF Total Revenue will exceed \$1.4m	\$1.33m
First Touch Football Supplies turnover will exceed \$875k	\$737k
Revenue generated from Sponsorship will exceed \$660k	\$740k

*excluding Facilities Fund Levy

Strategic Principle **COMMERCIAL**



REVIEW OF KEY COMMERCIAL ACTIVITIES

The purpose of Northern NSW Football's (NNSWF) commercial program is to build the value of alternate revenue streams to subsequently reduce NNSWF's reliance on player registration fees. The commercial program is principally comprised of sponsorship, First Touch Football Supplies and the myriad of commercial activities conducted at the Lake Macquarie Regional Football Facility (LMRFF). The success of the commercial program has dramatically reduced NNSWF's previously heavy reliance on the registration fees paid by players in community competitions from 64% of total turnover in 2006 to 35% in 2018. All stakeholders are encouraged to support NNSWF's efforts in this regard to ensure that future increases to player registration fees are minimised.

Lake Macquarie Regional Football Facility – The Home of Football in NNSWF

Football FIVE5 continued to grow in popularity in 2018. The resurfacing of the twelve (12) synthetic pitches, which concluded prior to the commencement of the Spring/Summer Leagues was extremely well received by all players. In excess of 460 teams across Men's, Women's, Mixed, Youth and Weekend Junior Leagues ensured that players of all ages, gender and ability enjoyed the fast and furious format. The Spring/Summer Leagues were successful with more than 2,000 players participating on a weekly basis. Birthday parties were also very popular this year with nearly 150 young football fanatics inviting their friends to attend their Football Five5 party.

Sidelines Café and Function Centre

Moving forward into the third year of trading, Sidelines Café has continued to grow, expanding its healthy eating menu, whilst continuing to remain competitively priced – the revenue of Sidelines Café is heavily reliant and directly related to the foot traffic through the facility.



Football Five5

Football FIVE5 continued to move from strength to strength in 2018. The resurfacing of the twelve (12) synthetic pitches, which concluded prior to the commencement of the Spring/Summer Leagues was extremely well received by all players. In excess of 460 teams across Men's, Women's, Mixed, Youth and Weekend Junior Leagues ensured that players of all ages, gender and ability enjoyed the fast and furious format. The Spring/Summer Leagues were huge with more than 2,000 players participating on a weekly basis.



Football Five5 Pitch Sponsorship

More than 250,000 people walked through our doors in 2018 providing our sponsors significant brand exposure from signage and advertising both at the facility and online to a targeted audience of the football family including parents, football players and spectators, across a diverse range of ages and demographics.

Football FIVE5 was able to secure six (6) new sponsor partnerships during 2018 including major sponsor TAFE NSW, JWN Facilities Management, Ultra Football, Inspirations Paint, Bounce Design and First Touch Football Supplies.

Special Events

The Lake Macquarie Regional Football Facility (LMRFF) – “The Home of Football in Northern NSW” continues to provide more people with more opportunity to play more football throughout the year. This year saw LMRFF play host to a number of new and returning football tournaments and events, including Bill Turner Cup, Westfield FFA Cup Qualifying Rounds, PCYC Nations of Origin, Newcastle Jets Clinics and nine (9) ALDI MiniRoos gala days attracting over 5,000 participants. These tournaments and events contributed to an estimated 2018 venue utilisation and visitation which exceeded 250,000 people.

Strategic Principle **COMMERCIAL**

SPONSORSHIP



Newcastle Permanent

Newcastle Permanent Building Society is the Major Partner of Community Football across Northern NSW.

This decade long partnership has allowed for the implementation of initiatives such as free balls for entry-level participants and the stabilisation of registration fees across Northern NSW. Integral to its partnership is Newcastle Permanent's Recognition Program of volunteers, coaches, referees and clubs who play a vital role in delivering the game.

Also throughout this partnership, Newcastle Permanent offers all NNSWF member clubs the opportunity to earn valuable club funds through its Introducer Program.

In 2017-18, Newcastle Permanent rolled out personalised signage for each of NNSWF's member clubs including, welcome banners and whiteboard venue plan's for each of their grounds.



TAFE NSW

In 2018, TAFE NSW signed a joint partnership with NNSWF and Football NSW (FNSW) as the Major Partner of Education and Training.

TAFE NSW, as the Official Education Partner, support's a host of football programs, state teams and competitions including multicultural, regional and indigenous, is naming partner of TAFE NSW Summer Football and TAFE NSW Women's State Cup.

Summer Football saw a significant volume of co-branded Summer Football equipment supplied to 115 participating Centres across all of New South Wales.

TAFE NSW also developed an ambassador program within NNSWF's and FNSW's member database identifying and profiling a number of participants who work, study at TAFE NSW and play football.

Since the partnership was introduced TAFE NSW Summer Football saw an increase of 20% of participation across NNSWF.



Telstra

Telstra was the Major Partner in High Performance across Northern NSW from 2016 until June 2018.

Supporting valuable programs such as the identification camp's, skill acquisition programs and State SAP Championships for Boys and Girls.



NBN News

NBN News is NNSWF's official televised media partner and supports the National Premier Leagues (NPL) NNSW competition. NBN's support includes the promotion of grassroots recruitment, registration, match reports across the state.



Newcastle Herald

The Newcastle Herald is NNSWF's official press media partner and is naming rights to the Herald Women's Premier League competition. Supporting each of the Premier Leagues including weekly promotion and reviews.



NEWFM

NEWFM is NNSWF's official radio media partner and is naming rights to the NEWFM Northern League One competition. NEWFM's support includes the promotion of registrations across the region and weekly promotion of premier league competition Matches of The Round across the premier league season.



First Touch Football Supplies

First Touch Football Supplies was established by NNSWF in 1998 to ensure member clubs had access to a reliable and affordable supplier of quality football apparel and equipment. Through the support of clubs and our valued suppliers, First Touch has grown into arguably the leading supplier of teamwear and football equipment in Northern NSW.

With the teamwear market becoming increasingly competitive in 2018, NNSWF responded by restructuring the business unit which is now led by Marketing and Communications Manager, Jessie White, Business Development and Member Services Officer, Brent Wallace, Sales Administrator, Kaitlin Radstaak and Marketing and Communications Coordinator, Taylah Curran. The new team increased focus on customer service and continues to work closely with suppliers to meet each clubs' requirements and budgets.

In addition to this, First Touch launched a rebrand for the 2019 season with a new sleek and modern logo and confident positioning statement – First in Football. Backing our Game. A refreshed website www.firsttouchfootballsupplies.com.au and new Instagram @firsttouchfootballsupplies featuring the new branding.

In a significant win, First Touch secured VIVA as a new exciting addition to our suppliers, furthering our vast offering of apparel, equipment and service.

First Touch has now developed into one of the organisations most valuable commercial activities, which collectively have halved the NNSWF's previously heavy reliance on player registration fees.

Every dollar generated through First Touch benefits the game in NNSW and reduces NNSWF's reliance on player registration fees.

The Jennings Medal 2018

AWARD WINNERS

2018 saw the Northern NSW Football Awards Evening renamed The Jennings Medal after former Novocastrian Soccerroo and International football legend, Graham 'Flash' Jennings.

The evening was a celebration of the year in football and rewarded those who achieved greatness on and off the pitch during the season. The evening culminated to the National Premier Leagues (NPL) NNSW Player of the Year, Sam Walker being presented the inaugural Graham Jennings Medal. Congratulations to the all the award winners on the night and everyone who comes together who made the 2018 season.

**Newcastle Permanent
Volunteer of the Year**

Doreen Dickinson
South West Rocks
Football Mid North Coast

**Newcastle Permanent
Coach of the Year**

Derryn Nix
Kyogle FC
Football Far North Coast

**Newcastle Permanent
Referee of the Year**

Mike King
Newcastle Football

**Newcastle Permanent
Club of the Year**

Lochinvar Rovers FC
Hunter Valley Football

**Youth Referee
of the Year**

Daniel York

**Female Referee
of the Year**

Elanor Hayes

Referee of the Year

Stephen Laurie

Bill Turner Award

Steve Cucumanovski

**NEWFM Northern League One
Leading Goal scorer**

Nick Russell
Cooks Hill United FC
21 Goals

**NEWFM Northern League One
Club Championship**

Cooks Hill United FC

**NEWFM Northern League One
Club of the Year**

New Lambton FC

**Herald Women's Premier League
Leading Goal scorer**

Jenna Kingsley
Warners Bay FC
26 Goals

**Herald Women's Premier League
Club Championship**

Warners Bay FC

**Herald Women's Premier League
Club of the Year**

New Lambton FC

**Herald Women's Premier League
Goal Keeper of the Year**

Alison Logue
Merewether United FC

**Herald Women's Premier League
Coach of the Year**

Keelan Hamilton
New Lambton FC



Herald Women's Premier League Player of the Year

Tara Andrews
New Lambton FC

National Premier League Leading Goal scorer

Sam Walker
Lake Macquarie City FC
16 Goals

BarTV Sports Goal of the Year

Chris Hurley
Weston Workers Bears FC

National Premier League Club Championship

Hamilton Olympic FC

National Premier Leagues Club of the Year

Lambton Jaffas FC

Rookie of the Year

Fin Beasley
Adamstown Rosebud FC

Bill Mahoney Goalkeeper of the Year

Paul Bitz
Broadmeadow Magic FC

National Premier Leagues Coach of the Year

Damian Zane
Edgeworth Eagles FC

Graham Jennings Medal

Sam Walker
Lake Macquarie City FC



NATIONAL REPRESENTATIVES

Junior Matildas

Teagan Douglas
(Newcastle Jets Academy)

Kirsty Fenton
(Newcastle Jets Academy)

Ruby Jones
(Newcastle Jets Academy)

Josie Morley
(Newcastle Jets Academy)

Joeys

Joshua Benson
(Newcastle Jets)

Adam Zervas
(Newcastle Jets)

Young Matildas

Annie Grove
(Newcastle Jets)

Young Socceroos

Angus Thurgate
(Newcastle Jets)

Westfield Matildas

Emily van Egmond
(Orlando Pride & Newcastle Jets)

Hannah Brewer
(Newcastle Jets)

Caltex Socceroos

Dimi Petratos (Newcastle Jets)



Referees

Congratulations to the following Referees who excelled throughout 2018 with their various appointments to FIFA, A-League, W-League, Youth League and Assessor Panels.

Hyundai A-League Panel

James Cleal
Ryan Gallagher
Stephen Laurie

Westfield W-League Panel

Eleanor Hayes
Rebecca Davies

Foxtel National Youth League

Joel Ralston
Robert Taylor
Murray Ross
Stuart Hansen

Assessor Panel

Rodney Allen
Jordan Langholz
Nathan Gibson

Directors (Since 1972)

AKRILL Michael	2002 – 06	HOLT Philip	2003 – 08 2012 – 17	O'HEARN Phil	1993 – 94
BARRY Jim	2006	JEFFRESS Keith	1984 – 89	O'NEILL Helene	2011 – 18
BEATTY John	1980	JENNINGS David	1996 – 99	PASCOE Dianne	1995 – 06
BEASLEY Grahame	1995 – 04	JONES Don	1972 – 79	PAVEY Ron	1985
BOARDS Eddie	1991 – 06	JONES John	1981 – 82 1985	PEARSALL Lionel	1974
BROWN Brian	1980 – 82	JONES William V	1972	PILKIE Graham	2002 – 05
COLEMAN Col	1983	KAMAZ Stefan	1979 – 82	POINTON Ric	1993 – 94
DIXON Harley	1978	KEMP Doug	2005 – 06	PSARAKIS Terry	2017-18
ENGLISH Bob	1972 – 73	KENDALL Noel	1989	ROBERTSON Andrew	2011 – 12
ESHMAN Fred	1983 – 84	KERSHAW Max	2005 – 10	SANDRONE Peter	1972 – 73
FACE Richard	2004 – 05 2010 – 12	KING John	1989	SHIPLEY Warren	2003
FRENCH John	1993	LAIDLER Mansell	2017-18	SIMPSON John	1989 – 08 2009 – 10
FREW Andrew	1973	LAMB Alan	1973 – 77 1983 – 84 1989 – 91	SKELDING Doug	1973 – 76
GAERTNER Michael	2008 – 17	LAMB Ernie	1981 – 83	SULLIVAN John	1976 – 80 1988 – 90
GOURLAY Robert	1985	MAHONEY Bill	1974 – 82 1987 – 91	SULLIVAN Paul	2017
GOVERD Steve	1994 – 01	McDONALD Alex	2012 – 17	TREDINNICK Alan	1972 – 73 1983 – 87
GOW Ron	1981 – 82	McDONALD Kevin	1978 – 79	URDAROV Larry	2012 – 18
GRAY Bruce	1999 – 03	McNEIL Ken	1983 – 91	WADE Michael	1992 – 94 1996 – 98
GREEN Jeffrey	1986 – 95 2004 – 10	MONCRIEFF William	2017-18	WALKER Bill	1985 – 04 2010 – 18
HALBERT Michael	1995 – 02	MOORE Peter	1998 – 01 2006 – 12	WILLIAMS Dave OAM	1978 – 95
HALL Greg	1989 – 96	MORRIS Tom	1983 – 84	WILSON Greg	2006 – 11
HAMPTON Alan	1983	MOTTERSHEAD Lou	1977 – 78		
HELLYER Gary	1992	MURRAY Phil	1985 – 87		
HERD Bob	1975 – 77	NAYLOR Richard	2017		
HETHERINGTON Harry	1973 – 76 1979 – 81	NORDEN Max	1986		
HILDER Alan	1983				
HILLS Graham	1988 – 90 2003				

Life Members **(*Deceased)**

William BEANY *	Garry SCREEN
J. H. BLACK *	John SIMPSON
Fred BLIM *	Doug SKELDING *
Alan BURNS *	John SULLIVAN *
Ern CRAIG *	Steve TREDINNICK *
Thomas CRAWFORD *	Paul TRISLEY *
Robert DAVIES	Jack TURNBULL
Sam DELVES OBE *	Bill TURNER *
A. DRUMMOND *	Bill WALKER
Bob ENGLISH *	Dave WILLIAMS OAM *
J. Richard FACE, The Hon	
Keith FREW *	
Hugh GOODSIR *	
S. J. GRANT BEM *	
Ralph GRIEVES *	
Harold HALL *	
Harry HETHERINGTON	
A. HYSLOP *	
Don JONES	
William V. JONES *	
Ken KAISER	
Alan LAMB *	
Ken LEDDEN *	
Bill MAHONEY	
Con MITSIOS	
William MONCRIEFF	
George PLUMMER *	
Arthur ROBERTS*	

Northern NSW Football Limited
ABN 80 001 887 467

Financial Report 2018

for the year ended 31 December 2018

Directors' Report	3
Auditor's Independence Declaration	7
Independent Auditor's Report to the Members	8
Directors' Declaration	10
Financial Report	
Statement of Profit or Loss and Other Comprehensive Income	11
Statement of Financial Position	12
Statement of Changes in Equity	13
Statement of Cash Flows	14
Notes to the Financial Statements	15



Directors' Report

Your directors present their report on the company for the year ended 31 December 2018. The financial statements are for the year commencing 1 January 2018 to 31 December 2018.

Directors

The following persons were directors of the company as at the date of this report:

Mr Bill Walker (Chairman)

Mrs Helene O'Neill (Deputy Chairperson)

Mr Larry Urdarov

Mr Terry Psarakis

Mr Mansell Laidler

Mr Bill Moncrieff

Ms Steffany Sneesby

Mrs Sarah Gray

Directors have been in office since the start of the year to the date of this report unless otherwise stated.

Principal Activity

The principal activity of the entity during the financial year was the promotion and management of the game of football throughout the region of Northern NSW.

Short Term & Long Term Objectives

A summary of the short term and long term objectives are outlined as follows:

Short Term

2019 OPERATIONAL PLAN – KEY MEASURES OF SUCCESS

Inspiring Australians to support and engage with the World Game and connect more fans with the Newcastle Jets

Minimum of 55% of registered players throughout NNSW will identify as fans of the Jets Men;

Minimum of 50% of registered players throughout NNSW will identify as fans of the Jets Women;

Minimum of 75% of registered stakeholders throughout NNSW will identify as fans of the Jets Men;

Minimum of 70% of registered stakeholders throughout NNSW will identify as fans of the Jets Women;

Build Generations of Successful National Teams

A minimum of 40 coaches will participate in an Advanced Coaching Course (A, B or C);

A minimum of 6 professional development sessions will be delivered to Advanced Coaches throughout NNSW;

A minimum of 5 Newcastle Permanent Masterclass sessions will be delivered throughout NNSW;

80% of Jets Academy Boys 12 and Girls 13 will transition from the Emerging Jets 11's Boys and 12's Girls in 2020.

A minimum of 2 players will transition from the Talent Support Program to the Jets Academy in 2020.

A minimum of 70% of parents will at a minimum be satisfied with the overall implementation of the Emerging Jets and the coaching provided to their child

A minimum of 70% of parents will at a minimum be satisfied with the overall implementation of the Premier Club SAP 9's & 10's and coaching provided to their child

Improve the Experience for all Participants

70,000 Total Registered Players

Female players will account for 24% of total registered players

A total of 6,300 registered coaches

A total of 2,500 registered volunteers

A total of 950 registered Match Officials

A total of 35 clubs completed the FFA Club Health Check

An annual player churn rate of 27% or less

Established 35 MiniRoos Kick-off centres

A minimum of 80 FFA Cup entries

500 coaches will complete an accredited community course

600 coaches will participate in an ALDI Miniroos Certificate

Lead Towards a Unity of Purpose

A minimum of 5 Member Zones will at a minimum be Very Satisfied with NNSWF's overall performance as the peak body and the level of service received

Satisfy Member Zones in relation to NNSWF's leadership and communication

Financial Performance

2019 Financial Result – Breakeven

Maintain Net Asset Position

Commercial Activities

Football Five5 Revenue: \$520k

Sidelines Café Gross Profit: \$200k

Casual Pitch Hire: \$60k

160 Football Five5 Birthday Parties

LMRFF Turnover: \$1.4m

First Touch Football Supplies: \$875k

TAFE NSW Summer Football: \$130k

Total Sponsorship Revenue: \$660k

Long Term

2019 OPERATIONAL PLAN – KEY MEASURES OF SUCCESS

Inspiring Australians to support and engage with the World Game and connect more fans with the Newcastle Jets

Partnered NUJ in activities which will have increased average attendance at HAL and WWL fixtures;
 Actively assisted NUJ to promote club memberships and increased the number of registered participants who are members; and
 Significantly increased the number of registered players and other stakeholders throughout the Football Family in NNSW who identify as engaged fans of the NUJ, the Hyundai A-League and the Westfield W-League.

Build Generations of Successful National Teams

Lifted the technical standard of identified players and Advanced Coaches throughout Northern NSW;
 Clearly defined and appropriate pathways and opportunities for players and coaches throughout NNSW;
 Increased the representation of NNSW players in relevant National Squads;
 A comprehensive and effective scouting network and monitoring system;
 Provided the NUJ's with a steady stream of players who have the potential to play in the NYL, HAL and WWL;
 Provided identified players and coaches with regular opportunities to benchmark their development against appropriate competition; and
 Increased the number of active Advanced Coaches

Improve the Experience for all Participants

Increased the total number of registered players in NNSW to an unprecedented level;
 Significantly increased the overall participation of females throughout the sport in NNSW;
 Increased the capacity of Member Clubs to better meet the needs and expectations of their members and stakeholders;
 Reduced the percentage of players who drop out of the game annually;
 Improved the standard of Community Coaching in Clubs;
 Increased the number of Match Officials and the overall competency; and
 Improved the accessibility and overall quality of community football facilities throughout NNSW;

Lead Towards a Unity of Purpose

A clear, agreed and consistent strategic direction throughout the sport in NNSW;
 Consistent and compliant governance, HR, WHS and management policies and procedures across the sport in NNSW;
 Clearly defined roles, responsibilities and reporting structures;
 An effective, efficient and accountable administration structure;
 A formal Co-operation Agreement with the NUJ's;
 Allocated and deployed resources in accordance with the needs of our stakeholders and strategic direction; and
 Maintained NNSWF Ltd's net asset position;

Strategy for achieving these objectives

In order to achieve the above-mentioned objectives, the Board of Directors in conjunction with the executive management team have outlined a range of strategies to be adopted in a Strategic Plan. A copy of this plan is available on our website.

Directors' Report

Information on Directors

Name	Position Held	Qualifications	Experience
Mr Bill Walker	Chairman	Retired	– Appointed Chairman in 2012 – 27 cumulative years as a director of Northern NSW Football.
Mrs Helene O'Neill	Deputy Chairperson	Parish – Family Liaison Officer	– 6 cumulative years as a director of Northern NSW Football.
Mr Larry Urdarov	Director	Accountant	– 6 cumulative years as a director of Northern NSW Football.
Mr Terry Psarakis	Director	Accountant	– 2 cumulative year as a director of Northern NSW Football.
Mr Mansell Laidler	Director	Lawyer	– 2 cumulative year as a director of Northern NSW Football.
Mr Bill Moncrieff	Director	CEO	– 2 cumulative year as a director of Northern NSW Football.
Ms Steffany Sneesby	Director	Solicitor	– Appointed 13 February 2019
Mrs Sarah Gray	Director	Executive Officer	– Appointed 13 March 2019

Directors' Meetings

The number of directors' meetings held and number of meetings attended by each of the directors of the company, whilst in office, during the year are:

Director	2018 Directors' Meetings	
	No. of Meetings attended	No. of Meetings held
Mr Bill Walker	7	7
Mrs Helen O'Neill	7	7
Mr Larry Urdarov	6	7
Mr Terry Psarakis	7	7
Mr Mansell Laidler	6	7
Mr Bill Moncrieff	7	7

Limited by Guarantee

The entity is incorporated under the *Corporations Act 2001* and is an entity limited by guarantee. If the entity is wound up, the constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the entity. As at 31 December 2018 the collective liability of members was \$200 (Dec 2017: \$200).

Financial Report Authorisation

The financial report was authorised for issue on 13 March 2019. The company has the power to amend and re-issue the financial report.

Auditor's Independence Declaration

The auditor's independence declaration for the year ended 31 December 2018 has been received and can be found at page 7 of this report.

Signed in accordance with a resolution of the Board of Directors.



Mr Bill Walker
Chairman



Mr Larry Urdarov
Director

Dated this 13th day of March, 2019.



**AUDITOR'S INDEPENDENCE DECLARATION
 UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
 TO THE DIRECTORS OF
 NORTHERN NSW FOOTBALL LIMITED**

I declare that, to the best of my knowledge and belief, during the period ended 31 December 2018 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Shaun Mahony - Partner

DFK Crosbie Partners
 Chartered Accountants

Dated: 13 March 2019
 Warabrook, NSW



NORTHERN NSW FOOTBALL LIMITED
ACN 001 887 467
INDEPENDENT AUDIT REPORT TO MEMBERS

To the Members of Northern NSW Football Limited

Report on the Financial Report

Opinion

We have audited the financial report of Northern NSW Football Limited (the Company), which comprises the statement of financial position as at 31 December 2018 and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of Northern NSW Football Limited, is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the company's financial position as at 31 December 2018 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.



NORTHERN NSW FOOTBALL LIMITED
ACN 001 887 467
INDEPENDENT AUDIT REPORT TO MEMBERS CONT.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our audit report.

Shaun Mahony - Partner

DFK Crosbie Partners
Chartered Accountants

Dated: 13 March 2019
Warabrook, NSW

<p>Newcastle Cnr Pacific Hwy and Warabrook Blvd, Warabrook NSW 2304 Box 25, Hunter Region MC NSW 2310 Ph: +61 2 4923 4000 F: +61 2 4923 4040 www.dfkcrosbie.com.au</p>	<p>Sydney Level 1, Suite 107 Edgecliff Centre 203 New South Head Rd, Edgecliff NSW 2027 Ph: +61 2 9301 8200 F: +61 2 9363 0336 www.dfkcrosbie.com.au</p>
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Directors' Declaration

In the directors' opinion:

- (a) The financial statements and notes set out on pages 10 to 23 are in accordance with the *Corporations Act 2001*, including:
- (i) complying with Australian Accounting Standards – Reduced Disclosure Requirements, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
 - (ii) giving a true and fair view of the company's financial position as at 31 December 2018 and of its performance for the financial year ended on that date; and
- (b) At the date of this declaration there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and signed for on behalf of the Directors.



Bill Walker
Chairman



Larry Urdarov
Director

Speers Point, NSW
13 March 2019

Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2018

	Notes	Dec 2018 \$	Dec 2017 \$
Revenue from continuing operations			
Revenue from Ordinary activities	4	8,822,519	8,657,090
Cost of Goods Sold (First Touch Football Supplies)		(559,897)	(621,433)
Cost of Goods Sold (Sidelines Café)		(220,184)	(217,170)
Player Registration Expenses		(1,283,158)	(1,231,447)
High Performance Football Expenses		(689,663)	(1,266,066)
Competition and Operating Expenses		(1,345,281)	(1,109,672)
Marketing and Communication Expense		(983,644)	(832,277)
Community Football Expenses		(700,198)	(549,711)
Finance Expenses		(7,833)	(7,489)
Administration and football facility expenses		(2,357,001)	(2,396,219)
Profit/(Loss) before Income Tax		675,660	425,606
Income Tax Expense	1	-	-
Profit/(Loss) after Income Tax		675,660	425,606
Total comprehensive income		675,660	425,606

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2018

	Notes	Dec 2018 \$	Dec 2017 \$
ASSETS			
Current assets			
Cash and cash equivalents	6	4,588,397	2,651,382
Trade Receivables	7	131,455	188,374
Other Assets	8	148,989	105,381
Financial Assets	9	95,378	1,747,216
Total current assets		4,964,219	4,692,353
Non-current assets			
Property, plant and equipment	10	10,061,486	10,383,971
Total non-current assets		10,061,486	10,383,971
Total assets		15,025,705	15,076,324
LIABILITIES			
Current liabilities			
Trade and other payables	11	240,323	205,145
Financial liabilities	12	59,475	62,638
Other liabilities	14	364,816	1,171,254
Provisions	13	213,221	179,835
Total current liabilities		877,835	1,618,872
Non-current liabilities			
Financial liabilities	12	49,331	48,428
Provisions	13	54,304	40,449
Total non-current liabilities		103,635	88,877
Total liabilities		981,470	1,707,749
Net assets		14,044,235	13,368,575
EQUITY			
Reserves	15	637,678	62,193
Retained profits	15	13,406,557	13,306,382
Total equity		14,044,235	13,368,575

The above Statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the year ended 31 December 2018

	Notes	Reserves					Total \$
		Retained Earnings \$	General Reserve \$	Funds from Incorporated Body \$	Facilities Fund \$	Sinking Fund \$	
Balance as at 1 January 2017		12,880,776	11,147	51,046	-	-	12,942,969
Total comprehensive income for the year							
Profit attributable to members		425,606	-	-	-	-	425,606
Total comprehensive income for the year		425,606	-	-	-	-	425,606
Balance as at 31 December 2017		13,306,382	11,147	51,046	-	-	13,368,575
Total comprehensive income for the year							
Profit attributable to members		675,660	-	-	-	-	675,660
Total comprehensive income for the year		675,660	-	-	-	-	675,660
Transfer to sinking fund reserve	1(q)	(250,000)				250,000	-
Transfer to facilities fund reserve	1(p)	(325,485)			325,485		-
Balance as at 31 December 2018		13,406,557	11,147	51,046	325,485	250,000	14,044,235

The accompanying notes form part of these financial statement

Statement of Cash Flows

For the year ended 31 December 2018

	Notes	Dec 2018 \$	Dec 2017 \$
Cash flows from operating activities			
Receipts from members/players and customers		9,467,643	8,994,666
Payments to suppliers and employees		(8,972,099)	(8,174,017)
Interest received		65,935	71,039
Interest paid		(7,833)	(7,489)
Net cash inflow (outflow) from operating activities		553,646	884,199
Cash flows from investing activities			
Proceeds from sale of assets		44,571	-
Payments for property, plant and equipment		(297,895)	(53,835)
Decrease/(increase) in short term deposits		1,638,954	358,989
Decrease/(increase) in loans receivable		-	7,242
Net cash inflow (outflow) from investing activities		1,385,630	312,396
Cash flows from financing activities			
Net lease payments		(2,260)	(28,823)
Net cash inflow (outflow) from financing activities		(2,260)	(28,823)
Net increase/(decrease) in cash and cash equivalents		1,937,016	1,167,772
Cash and cash equivalents at the beginning of the financial year		2,651,382	1,483,610
Cash and cash equivalents at end of year	6	4,588,398	2,651,382

The above statement of cash flows should be read in conjunction with the accompanying notes.

Contents of the Notes to the Financial Statements

1. Summary of significant accounting policies	16
2. Significant Accounting Judgements	19
3. Change in Accounting Policy	19
4. Operating Revenue	20
5. Operating Profit	20
6. Cash and cash equivalents	20
7. Trade and other receivables	21
8. Other Assets	21
9. Financial Assets	21
10. Property, plant and equipment	21
11. Trade and other payables	22
12. Financial Liabilities	22
13. Provisions	22
14. Other Liabilities	22
15. Reserves and Retained Profits	22
16. Commitments	23
17. Related party transactions	23
18. Security Deposit	23
19. Post Balance Date Events	23

Notes to the Financial Statements

For the year ended 31 December 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with applicable Australian Accounting Standards – Reduced Disclosure Requirements, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. Northern NSW Football Limited is a not for profit entity for financial reporting purposes under Australian Accounting Standards.

Historical cost convention

These financial statements have been prepared on the basis of historical cost and on an accruals basis. The financial report is presented in Australian Dollars.

Going concern

The financial statements have been prepared under the going concern basis.

The financial report complies with Australian Accounting Standards – Reduced Disclosure Standards as issued by the Australian Accounting Standards Board (AASB) being AASB 1053 – Application of Ties of Australian Accounting Standards and AASB 2010-2 Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements.

(b) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

The company recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the company's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale or service have been resolved.

(i) Provision of services

Revenue from provision of services such as player registrations, competition fees, high performance, football fives and LMRFF and community football is recognised (net of returns, discounts and allowances) when services are provided to the customer.

(ii) Sale of goods

Revenue from sale of goods is recognised (net of returns, discounts and allowances) when control of the goods passes to the customer.

(iii) Sponsorships

Sponsorship revenue is recognised in the period in which the sponsorship benefits are provided

(iv) Interest income

Interest income is recognised as it accrues.

(c) Income tax

The company is currently exempt from income tax under Section 50-45 of the Income Tax Assessment Act 1997.

(d) Property, plant and equipment

All property, plant and equipment is stated at historical cost less depreciation and any impairment in value. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of profit or loss and other comprehensive income during the financial period in which they are incurred.

Notes to the Financial Statements

For the year ended 31 December 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

(d) Property, plant and equipment (continued)

Depreciation on all assets is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives, as follows:

- Lease Assets
12.5%
- Plant & Equipment
5.0% to 33.3%
- Motor Vehicles
15.0% to 33.3%
- Leasehold Improvements
2.5% to 33.3%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the Statement of Profit or Loss and other comprehensive income.

(e) Leases

Leases of property, plant and equipment where the company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance lease is depreciated over the shorter of the asset's useful life and the lease term.

(f) Impairment of assets

Property, plant and equipment is assessed annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The company has adopted Accounting Standard AASB 136, Impairment of Assets, and being a not-for-profit organisation, has estimated value in use by calculating the depreciated replacement cost of assets.

(g) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions and other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(h) Trade receivables

Trade receivables are recognised initially at the amount of the consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Company holds the trade receivables with the objective to collect the contractual cashflows and therefore measures them subsequently at amortised cost. Trade receivables are generally due within 30 days from the date of recognition. The recoverability of trade receivables is reviewed regularly, with any uncollectable debts written off.

(i) Inventory

Inventories are measured at the lower of cost and current replacement value.

1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

(j) Financial Assets at Amortised Cost

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in interest income using the effective interest rate method.

(k) Deferred Income

The liability for deferred income is the unutilised amounts of grants received on the condition that specified services are delivered or conditions are fulfilled.

(l) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(m) Employee benefits

(i) Wages, salaries and annual leave

Liabilities for wages, salaries and annual leave expected to be settled within 12 months of the reporting date are recognised in other payables and the provision for employee benefits in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled. Liabilities expected to be settled after 12 months of the reporting date are measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date.

(ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

(n) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flow.

Notes to the Financial Statements

For the year ended 31 December 2018

1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

(o) Company

The Company is an incorporated body being a Company Limited by Guarantee, not having share capital. The liability of Members is limited by guarantee, with the liability per Member being limited to twenty dollars (\$20.00).

The Company was incorporated on the 7th May 1980 to take over the Members funds and other assets and liabilities and to effectuate and carry into execution the rights and obligations of the Unincorporated Association known as "The Northern NSW Soccer Federation". Its registered principal place of business is situated at 13 Park Rd, Speers Point New South Wales, 2284.

(p) Establishment of Facilities Fund

The Board and Management of NNSWF have sought to establish a facilities fund as part of the prudent financial management practices for the purpose of providing funding assistance to Football Clubs within NNSWF region to partner with local stakeholders to improve the quality, availability and safety of their facilities.

(q) Establishment of Sinking Fund

The Board and Management of NNSWF have sought to establish a Sinking Fund as part of the prudent financial management practices for the cost of maintaining the working assets of Lake Macquarie Regional Football Facility. This sinking fund identifies funds required for routine resurfacing of the artificial fields once they near the end of their estimated useful life and in future years will include amounts for any significant capital upgrades or refurbishments.

(r) Establishment of General Fund

The Board and Management of NNSWF establish a General Fund as part of the prudent financial management practices.

2. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Significant accounting estimates and assumptions

The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period are:

Useful lives of non-current assets

The useful life of Property, Plant and Equipment is initially assessed at the date the asset is ready for use and reassessed at each reporting date based on the use of the assets and the period over which economic benefits will be derived from the asset. There is uncertainty in relation to the assessment of the life of the asset including factors such as the rate of wear and tear and technical obsolescence. The estimates and judgements involved may impact the carrying value of the non-current assets and the depreciation and amortisation charges recorded in the Statement of Profit or Loss and other comprehensive income should they change.

3. CHANGE IN ACCOUNTING POLICY

The Company has adopted AASB 9 Financial Instruments from 1 January 2018. AASB 9 replaces the provisions of AASB 139 relating to the recognition, classification and measurement of financial assets and financial liabilities. In accordance with the transitional provisions in AASB 9 the standard has been applied retrospectively resulting in the restatement of comparative figures. There was no impact on the measurement and recognition of the Company's financial assets resulting from the adoption of AASB 9. The Company has assessed the classification of the financial assets which has resulted in changes in the classification of the following financial assets on the statement of financial position:

- GST Receivable was reclassified from Trade and Other Receivables to Financial Assets at Amortised Cost.
- Income accrued was reclassified from Trade and Other Receivables to Financial Assets at Amortised Cost.
- Term deposits were reclassified from Held to Maturity Investments to Financial Assets at Amortised Cost.

The accounting policies in Note 1 have been updated to reflect the adoption of AASB 9.

	Dec 2018 \$	Dec 2017 \$
4. OPERATING REVENUE		
Operating Revenue		
Players Registration/Insurance	3,608,116	3,516,167
Competition Fees and Football Operations	936,581	880,288
High Performance Football	631,017	1,106,480
Community Football	532,701	455,257
Sponsorship	627,940	488,141
Interest received	65,935	64,555
Sport/Rec Grant	68,000	75,000
Sale of Goods (First Touch Football Supplies)	737,555	815,279
Facilities Levy	325,485	-
Café Sales	457,312	464,539
Football Fives and LMRFF	791,354	737,936
Sundry Income	40,523	53,448
	8,822,519	8,657,090
5. OPERATING PROFIT		
Credit		
Interest Received/Receivable	65,935	64,555
Charges		
Depreciation	570,721	579,458
Profit/(Loss) on sale of assets	(5,089)	(2,021)
Rent Expense	11,136	10,178
Employee Benefits		
Leave entitlements	47,241	23,510
Wages and Salaries	2,307,697	2,364,130
Superannuation	206,325	242,774
Fringe benefits tax	20,427	25,874
	2,581,690	2,656,288
6. CASH AND CASH EQUIVALENTS		
Cash at bank	136,636	238,096
Cash on hand	4,931	4,121
Cash Management Accounts	1,789,056	2,409,165
Term Deposits	2,657,770	-
	4,588,393	2,651,382

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cash flows.

Notes to the Financial Statements

For the year ended 31 December 2018

	Dec 2018 \$	Dec 2017 \$
7. TRADE RECEIVABLES		
Current		
Trade Receivables	127,587	188,374
Sundry Debtor	3,868	-
	131,455	188,374
8. OTHER ASSETS		
Prepayments	80,395	40,375
Inventory	68,594	65,006
	148,989	105,381
9. FINANCIAL ASSETS		
Financial Assets at Amortised Cost		
GST Receivable	36,623	-
Income Accrued	13,957	63,467
Term Deposit	44,798	1,683,749
	95,378	1,747,216

10. PROPERTY, PLANT AND EQUIPMENT	Capital Works	Motor Vehicles	Plant & Equipment	L/Hold Improvements	Lease Assets	Total
Year Ended 31st December 2018	\$	\$	\$	\$	\$	\$
As at 1st January 2018						
Net of Accumulated Depreciation	17,099	32,247	285,281	9,936,931	112,413	10,383,971
Additions	17,434	12,393	72,098	131,239	63,372	296,537
Disposals @ WDV	-	6,600	-	-	42,223	48,823
Transfers	(17,099)	-	-	17,099	-	-
Depreciation / Amortisation	-	15,059	82,350	448,033	24,756	570,198
As at 31st December 2018						
Net of Accumulated Depreciation	17,434	22,981	275,029	9,637,236	108,806	10,061,486
At 1st January 2018						
Cost	17,099	114,849	635,241	11,287,867	164,234	12,219,291
Accumulated Depreciation	-	82,602	349,960	1,350,936	51,821	1,835,320
Net Carrying Amount	17,099	32,247	285,281	9,936,931	112,413	10,383,971
At 31st December 2018						
Cost	17,434	58,930	592,643	11,436,205	139,963	12,245,175
Accumulated Depreciation	-	35,949	317,614	1,798,969	31,157	2,183,689
Net Carrying Amount	17,434	22,981	275,029	9,637,236	108,806	10,061,486

	Dec 2018 \$	Dec 2017 \$
11. TRADE AND OTHER PAYABLES		
GST Payable	-	24,035
Trade Payables	240,323	181,110
	240,323	205,145
12. FINANCIAL LIABILITIES		
Current		
Leases	59,475	62,638
Total Current Financial Liabilities	59,475	62,638
Non-Current		
Leases	49,331	48,428
Total Non-Current Financial Liabilities	49,331	48,428
13. PROVISIONS		
Current		
Provision for employee benefits	213,221	179,835
Total Non-Current Provisions	213,221	179,835
Non-Current		
Provision for employee benefits	54,304	40,449
Total Non-Current Provisions	54,304	40,449
14. OTHER LIABILITIES		
Income in Advance – Current	204,039	171,254
Grant Funding in Advance	160,777	1,000,000
	364,816	1,171,254
15. RESERVES AND RETAINED PROFITS		
(a) Reserves		
Funds Unincorporated Body	51,046	51,046
Facilities Fund Reserve	325,485	-
General Reserves	11,147	11,147
Sinking Fund	250,000	-
	637,678	62,193
(b) Retained profits		
Movements in retained profits were as follows		
Balance 1 January 2018	13,306,382	12,880,776
Net Profit/(Loss) for the year	675,660	425,606
Transfer to facilities fund reserve	(325,485)	-
Transfer to sinking funds reserve	(250,000)	-
Balance 31 December 2018	13,406,557	13,306,382

Notes to the Financial Statements

For the year ended 31 December 2018

16. COMMITMENTS

(a) Capital Commitments

There are no material commitments for capital expenditure post balance date.

(b) With effect from 20 February 2015, Northern NSW Football Limited entered into a 40 year lease with Lake Macquarie City Council as trustees of the Speers Point Recreation (570014) Reserve Trust. In accordance with the Lease agreement, this Lease will conclude on 19 February 2055.

The Rent for each year of the Lease is to be paid annually in advance, with the amount being calculated as 1% of 'Gross Operational Turnover' for the financial year or \$10,000 – whichever is the greater. For years 1 and 2 of the Lease, the rent was a fixed amount of \$5,000.

17. RELATED PARTY TRANSACTIONS

(a) Key Management personnel compensation for the years ended 31 December 2018 and 31 December 2017 is set out below. The key management personnel of Northern NSW Football Limited include the Directors, Chief Executive Officer and those executives that report directly to the Chief Executive Officer.

	Dec 2018 \$	Dec 2017 \$
Key Management Personnel received total remuneration of:		
Short Term Employment Benefits	716,087	709,344
Other Long-Term Employment Benefits	16,744	3,605
Post-Employment Benefits	63,867	61,691
	796,968	774,640

18. SECURITY DEPOSIT

The company has a term deposit with the Newcastle Permanent Building Society which is used as security for the Company's credit card facility. NPBS holds a charge of \$39,500 over the term deposit of \$44,796.

19. POST BALANCE DATE EVENTS

There are no post balance date events to report.



“

Season 2018 will be remembered as the year when the total number of registered players eclipsed 65,000 in Northern NSW.

”



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**NORTHERN NSW
FOOTBALL**

**Lake Macquarie
Regional Football Facility**

13 Park Road Speers Point NSW 2284
PO Box 149 Boolaroo NSW 2284

T 02 4941 7200

E reception@northernswfootball.com.au

www.northernswfootball.com.au

ACN 001 887 467 ABN 80 001 887 467





NORTHERN NSW
FOOTBALL

Lake Macquarie Regional Football Facility

13 Park Road Speers Point NSW 2284 | PO Box 149 Boolaroo NSW 2284 | T 02 4941 7200
E reception@northernnswfootball.com.au | www.northernnswfootball.com.au

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